

September 27, 1979.

STATE OF OREGON-PORT OF PORTLAND
DELEGATION SCHEDULE
AND
ITINERARY
FOR
ASIAN TRIP
SEPTEMBER 28-OCTOBER 11, 1979

DELEGATION:

Governor Victor Atiyeh, State of Oregon;
Senator Jason Boe, State of Oregon;
Commission President Ken Lewis, Port of Portland;
Commissioner Alan (Punch) Green, Port of Portland;
Lloyd Anderson, Executive Director, Port of Portland;
Morton Michelson, Manager, Economic Development, Port of Portland;
Vernon Chase, General Manager, Sales, Port of Portland;
John Groupe, Director, Department of Economic Development, State of Oregon;
J. W. Forrester, Jr., Publisher, Daily Astorian, Astoria, Oregon;
Charles W. Tresidder, Director, Western Bank, Coos Bay, Oregon;
Kenneth Meier, Assistant Director, Department of Agriculture, State of Oregon;
Edwin Gebhard, Board of Agriculture, State of Oregon, Central Point, Oregon.

PRESS ACCOMPANYING DELEGATION:

David Jackson, Reporter, and Phil Beard, Cameraman KATU-TV (ABC)

ITINERARY:

FRIDAY
SEPTEMBER 28

Entire Delegation	12:00 p.m. Check in for flight and rendezvous with group in Western's Horizon Room, near Gate 44, Concourse K
Governor Atiyeh, Senator Boe, Commissioner Lewis, Lloyd Anderson	Western Airlines Flight 755 (727) F/C 12:45 p.m. Leave Portland (lunch) 2:15 p.m. Arrive San Francisco
Remainder of Delegation except Commissioner Green	Western Airlines Flight 755 (727) Y 12:45 p.m. Leave Portland 2:15 p.m. Arrive San Francisco
Entire Delegation	2:30 p.m. Check in for Transpacific flight

Governor Atiyeh,
Senator Boe,
Commissioner Green,
Commissioner Lewis,
Lloyd Anderson

Pan American Flight 11 (747) F/C
3:30 p.m. Leave San Francisco

Vern Chase,
Mort Michelson,
John Groupe,
J. W. Forrester,
Charles Tresidder,
Ken Meier,
Edwin Gebhard

Japan Air Lines Flight 001 (747) Y
3:40 p.m. Leave San Francisco

SATURDAY
SEPTEMBER 29

Governor Atiyeh,
Senator Boe,
Commissioner Lewis,
Commissioner Green,
Lloyd Anderson

6:15 p.m. Arrive Tokyo (Narita) on PA 11

Remainder of Delegation

6:25 p.m. Arrive Tokyo (Narita) on JL 001

Tokyo, Japan, Port Office
Hideo (Henry) Watanabe, Director, Japan
Port of Portland
Nihonbashi Building
2-8 Nihonbashi 1-chome
Chuo-ku, Tokyo 103
Phone: (03) 274-0831

Entire Delegation

6:30 p.m. Met at Narita Airport by Mr. Donald Cleveland, U.S. Embassy staff (whose hometown is in Lebanon, Oregon) and Henry Watanabe, Port Director, Japan. Cars will take the delegates to the Hotel Okura

8:00 p.m. Arrive at Hotel Okura. Met by Del Pearson, Port Manager, Project Sales and delegation advance-man

Evening free/rest

Hotel Okura (across from U.S. Embassy)
10-4, Toranomom, 2-chome
Minato-ku, Tokyo
Phone: (03) 582-0111
Telex: J 22790
Cable: HOTELOKURA TOKYO

Exchange rate (as of 9/27/79):
\$1.00 = 217.39 Yen (¥)

SUNDAY
SEPTEMBER 30

Entire Delegation

X 8:30 a.m. Board vehicles for about a two-hour tour of some of the main sightseeing highlights in the central area of Tokyo

X 12:30 - 1:30 p.m. Briefing by Del Pearson, Port advance man, about what can be expected in Tokyo, Seoul and Taiwan at lunch in the La Belle Epoch Room, Hotel Okura, 12th floor, Annex Building

X 2:00 p.m. Free time to adjust from jet lag. Arrangements can be made for those that may want to do some shopping on the Ginze (the main boulevard which is closed to cars on Sundays)

Gov. Atiyeh

X 3:00 - 4:00 p.m. Meet with 10-12 exchange students now attending college in Japan. Tea/cake will be served. Contact is Dr. Harris. At Akane Room, Okura Hotel, 10th Floor

Port Personnel

5:30 - 6:30 p.m. Briefing by Del on specific Port-related matters (Korean flag, 6 Lines, Evergreen, etc.) Location will be advised

Entire Delegation

7:00 PM LOBBY
X 7:30 - 9:30 p.m. Dinner at Chinzanso, a beautiful Japanese restaurant in a garden setting. Mr. Cleveland will join us

FISHAL - WEYERHEUSER
Hotel Okura

MONDAY
OCTOBER 1

Entire Delegation

X 7:45 - 9:00 a.m. Breakfast briefing on the current trade and reverse investment situation in Japan by Mr. Jack Dahl, General Manager, Korn/Ferry Intl., and personnel of the American Chamber of Commerce in Japan (ACCJ), Akatsuki Room, Hotel Okura, 10th floor *NIS*

Entire Delegation

X 9:30 - 11:30 a.m. Call on Ambassador Mansfield at U.S. Embassy followed by briefings at

U.S. Embassy from:

~~Mr. Piez~~ ^{Balden 2/20/69} Economics Officer/Attache;
Mr. Beshoar, Agricultural Officer/Attache;
Mr. Noonan, Energy-Minerals Officer/
Resource Attache

Governor Atiyeh,
Senator Boe,
Commissioner Lewis,
Commissioner Green,
Lloyd Anderson,
Vern Chase,
Mort Michelson,
Henry Watanabe

X 12:00 - 2:00 p.m. Lunch with the management of
Toyota Motors, Mr. Araki, Vice President;
Mr. H. Kamio, Managing Director; Mr.
Tanaka, Director; Mr. S. Yanagisawa,
Assistant General Manager; Mr. K. Kawade,
Manager (their Chairman of the Board will
be out of Japan at the time). "Alaska"
Restaurant

(EXPANSION -
IMPORT & LAND)
Toyota is the Port's largest single auto
import account with volume in excess of
160,000 units per year. Possible subjects
of discussion: possible diversion of
Gulf/East Coast distributions through
Portland, plans for U.S. assembly or
manufacturing, etc.

John Groupe,
Mr. Forrester,
Mr. Tresidder

12:00 - 2:00 p.m. Lunch with Mr. William H. Kyle, Jr.,
Manager, and staff of Pacific Northwest
Regional Commission, Tokyo Office, American
Club (PNRC will pick up at U.S. Embassy.
After luncheon, he will take them to U.S.
Trade Center.)

Ken Meier
Edwin Gebhard

Afternoon and evening free to pursue agricultural
prospects

Governor Atiyeh,
Senator Boe,
Commissioner Lewis,
Mr. Anderson,
Mort Michelson

X 3:00 - 4:00 p.m. Meet at Keidanren (Federation of
Economic Organizations) with Mr. Shimanouchi,
Counselor/Director General, to discuss
investing in Oregon and Portland. Mr.
Shimanouchi is Keidanren's expert on
Japanese companies' overseas investment.
Keidanren has been described as the most
prestigious association of top management
in Japan.

(TRADE EXCHANGE
IMPROVEMENT)

John Groupe,
Mr. Forrester,
Mr. Tresidder,
Vern Chase,
Mort Michelson

3:00 - 4:00 p.m. Visit U.S. Trade Center and entire
World Import Mart, Sunshine City. Review
various country's (the U.S. and others)
overseas marketing methods and successes.
Guided by Mr. Ashendore, Assistant
Manager, U.S. Trade Center

Governor Atiyeh,
Senator Boe,
Commissioner Lewis,
Commissioner Green,
Lloyd Anderson,
Vern Chase,
Mort Michelson,
Henry Watanabe

X 6:30 - 8:00 p.m. Dinner at Crescent (French)
Restaurant with management of Japanese
Six Lines. The Consortium of 6 Japanese
steamship lines calling Portland is made
up of Mitsui OSK Line, YS Line, NYK Line,
Showa Line, Japan Line, and K Line. Two
high-level managers from each line will
attend.

These lines are the Port's largest
steamship accounts. In the second
quarter of 1979, they accounted for 18
vessel calls--westbound tonnage 72,653
tons, eastbound 16,074 tons. Discussion
will include future plans for PNW
service, type of vessels to be used, and
deviation or plans for additional ports,
such as Korea or Taiwan on direct basis.

John Groupe,
Mr. Forrester,
Mr. Tresidder

Evening free time/with possible business dinner if
appropriate

Hotel Okura

TUESDAY
OCTOBER 2

Entire Delegation
(except John Groupe,
Mr. Forrester,
Mr. Tresidder)

7:45
Sanno lobby
X

~~8:30~~ - 9:30 a.m. Breakfast briefing by Robert
Bratland, Regional Director, and Mr. Y
Sone, Associate Director, Wheat Associates,
U.S.A. (Tokyo sales office of Western
Wheat Assoc.) at Sanno Hotel. Other
guests will be from the Agricultural
Ministry, trading firms and flour mills

John Groupe,
Mr. Forrester,
Mr. Trisidder

9:30 a.m. - 2:00 p.m. Briefing by Tokyo Office of
Western Wood Products Assoc., tour of a
home site utilizing Pacific Northwest
products, and lunch with W.W.P.A. staff.
Pickup by Mr. Ikuo Yamaguchi, Represen-
tative in Japan

Mort Michelson

9:00 a.m. Sales call

Governor Atiyeh,
Senator Boe,
Ken Meier,
Edwin Gebhard

(INTERPRETER TO
BE WITH US)
X

10:00 a.m. Call on the Vice Minister/Director
General of the Ministry of Agriculture,
Forestry and Fisheries. He will be
particularly interested in discussing any
facets of state and federal legislation
concerning log exports

Commissioner Lewis,
Commissioner Green,
Lloyd Anderson,
Henry Watanabe

10:00 - 11:00 a.m. Call on Honda Motor Co. management,
Mr. H. Okamura, Senior Managing Director;
Mr. K. Suzuki, General Manager, Traffic;
and Mr. Kumagaya, Manager, Shipping

Honda is the Port's second largest auto
account with volume approaching 100,000
units per year. They are now transferring
portions of their Gulf distribution to
Portland. Discussions: plans for
assembly/manufacturing, motorcycle
distribution, containers on car ships.

Mort Michelson only

10:00 - 11:00 a.m. Sales call on Fuji Bark, Mr.
Sawada and Mr. Sakurai

Governor Atiyeh,
Senator Boe,
Commissioner Lewis,
Lloyd Anderson

X 12:00 - 2:00 p.m. Lunch with top management of the
Bank of Tokyo to discuss Oregon's develop-
ment plans. Their executives will include
Mr. Yasushi Watanabe, Deputy President; Mr.
Ishizaka, Director; Mr. Kawamura, General
Manager, North America; and Mr. Sakata,
Regional Manager, North America Department.
This lunch has been arranged by Mr.
Matsumura, Manager, Portland Branch.

Commissioner Green,
Vern Chase,
Henry Watanabe

12:00 - 2:00 p.m. Lunch with Mr. Ueda, Managing
Director, and other senior management of
Act B Corp. (Honda Division). Discussions
on future livestock and other agricultural
exports from Portland

Mort Michelson only

12:00 - 2:00 p.m. Sales luncheon

Ken Meier
Edwin Gebhard

Lunch and afternoon for sales contacts

Entire Delegation
(except Ken Meier
and Edwin Gebhard)

X 2:30 - 3:30 p.m. Call on the Japan External Trade
Organization (JETRO), Mr. Hisaski Murata,
President. JETRO is the governmental
trade development organization. In
the past few years, they have spent
nearly half their time promoting imports
and Japanese investments overseas

Entire Delegation

X 6:00 - 8:00 p.m. State of Oregon/Port of Portland
reception to honor and meet our numerous
business and governmental friends in
Japan, 60 to 80 guests expected. Small
Oregon booklets (from Beautiful America
Publishing in Beaverton) will be given to
each guest. At Arike Room at the Hotel
Okura 10th Floor

(REGISTRATION LINE)

Hotel Okura

WEDNESDAY
OCTOBER 3

Port Staff 9:00 - 10:00 a.m. Meet with Hitachi re new T-6 cranes.

Entire Delegation (Lobby @ 10:00am) X 10:30 - 11:30 a.m. Call on top management of the Japanese government's Ministry of International Trade and Industry; Mr. K. Takahashi, Director General, and Mr. Sunami, Director, International Business Affairs (including reverse investment) and others. M.I.T.I is the agency most concerned with export and import development.

Entire Delegation X 12:00 - 1:30 p.m. Farewell luncheon prior to flight to Seoul. Okura Hotel restaurant.

Entire Delegation Lobby @ X 2:15 2:30 p.m. Depart Hotel Okura for Tokyo-Narita Airport via limos

Entire Delegation X Korean Air Lines Flight 001 (747) F/C
5:20 p.m. Leave Tokyo (Narita)
7:30 p.m. Arrive Seoul

NOTE: This is a national holiday in Korea.

Met by Mr. Choi and Mr. Kim, Orient Shipping, plus Mr. George Kachmar, Director U.S. Trade Center, and Daniel Kie-Hong Lee, Managing Director, Korea-U.S. Economic Council.

Mr. Kachmer to expedite customs clearance. Mr. Chang of Embassy will handle baggage clearance and deliver baggage to Chosun Hotel.

Orient Shipping will provide one car plus Chosen Hotel minibus to transport entire delegation to Chosun Hotel.

Korean Representative - Port of Portland

K. K. Choi, President
Orient Shipping Co. Ltd.
10th Floor, Taiyang Building
Sokong Dong 28, Chung-Ku
Seoul, Korea
Telephone 778-2861/5
Telex: 78723519
Cable: ORICOSHIPPING

Chosun Hotel
C.P.O. 3706
Seoul
Phone: 771-05
Telex: K 24256
Cable: AMTELSCHO SEOUL

Exchange Rate (as of September 27, 1979):
\$1.00 = 510 Won (W)

THURSDAY
OCTOBER 4

Entire Delegation

(DEPART 8:30)
X

9:00 a.m. Briefing by Thomas Stave, Office of
Commercial Services, U.S. Embassy

Ken Meier
Edwin Gebhard

Morning and afternoon for agricultural contacts

Commissioner Green,
Lloyd Anderson,
Vern Chase

10:00 a.m. Meet with by Hanjin Container Line.
Hanjin is a new line formed by the
Hanjin Group (they also own Korean
Air Lines) which now serves the West
Coast.

Governor Atiyeh,
Senator Boe,
Commissioner Lewis,

X 10:30 a.m. Meet with management of Korean Chamber
of Commerce and Industry

John Groupe,
Mr. Tresidder,
Mr. Forrester,
Mort Michelson

10:00 a.m. - 12:00 noon Commercial briefings at
the U.S. Trade Center

Remainder of Delegation

11:30 a.m. Meet with Korean-U.S Economic Council

Entire Delegation

X 12:00 noon Luncheon hosted by Korea-U.S. Economic
Council

Governor Atiyeh,
Senator Boe,
Commissioner Lewis
Commissioner Green,
Lloyd Anderson,
Vern Chase

X 2:00 p.m. Meeting with Korea Ports Authority
(arranged by U.S. Embassy). KMPA is
the principal governmental agency
responsible for Korea's maritime
activities. The Port is presently
engaged in negotiations with them to
insure that we receive adequate steamship
service from Korea. Del Pearson will
cover in his briefing in Tokyo.

MARITIME



John Groupe,
Mr. Tresidder,
Mr. Forrester

2:00 p.m. Call on Korea Trade Promotion Corp.
KOTRA

Governor Atiyeh,
Senator Boe,
Commissioner Lewis

X 3:30 p.m. Call on Ambassador William H. Gleysteen,
U.S. Embassy

Commissioner Green,
Lloyd Anderson,
Vern Chase

3:30 p.m. Sales call on Korea Shipping Corporation
- another line with new service to the
West Coast. This is joint service with
OOCL.

John Groupe,
Mr. Tresidder,
Mr. Forrester

3:30 p.m. Visit Electronics Show at the Korea
Exhibition Center

Governor Atiyeh,
Senator Boe,
Commissioner Lewis

X 4:00 p.m. Tentative meeting with an appropriate
high R.O.K. governmental official

Entire Delegation

X 6:00 - 7:00 p.m. State of Oregon/Port of Portland
reception to honor and meet our numerous
business and governmental friends in
Korea. Invitations prepared and mailed
by U.S. Embassy staff. At U.S. Trade
Center.

8:00 p.m. Evening open or attend private business
dinners (Korean or Western style)

Chosun Hotel

FRIDAY
OCTOBER 5

Entire Delegation
(except Mort Michelson)

Holiday (Korean Thanksgiving Day)

X 8:00 a.m. Wheat associates, U.S.A./Korean Flour
Millers Association (KOFMIA) breakfast

Entire Delegation

→ X 9:30 - 2:00 p.m. Official tour to DMZ arranged by
U.S. Embassy. Embassy to provide trans-
portation. Bring passports!

X 2:00 - 6:00 p.m. Afternoon--free time.

X 6:30 p.m. Dinner at Hotel Lotte; arranged by Orient
Shipping

Chosun Hotel

SATURDAY
OCTOBER 6

Governor Atiyeh,
Senator Boe,
Commissioner Lewis,
Commissioner Green,
Lloyd Anderson,
Vern Chase,

(Lobby @
9:30)

X 10:00 a.m. Call on Hyundai Motors Co., Ltd. Hyundai
is now producing the Pony automobile.
Exports have begun to the developing
countries. U.S. distribution of the
Chevette-sized car is expected in the
early 1980s. Portland is seeking their
distribution.

John Groupe,
Mr. Tressider,
Mr. Forrester
Mort Michelson

10:00 a.m. Briefing by Korea Chamber of Commerce
and Industry

John Groupe,
Mr. Tressider,
Mr. Forrester
Mort Michelson

11:00 a.m. - 12:00 noon Meet with Federation of
Korean Industries

Governor Atiyeh,
Senator Boe,
Commissioner Lewis,
Commissioner Green,
Lloyd Anderson,
Vern Chase

X 11:30 a.m. - 1:30 p.m. Meeting and luncheon with
Korean Air Lines

Entire Delegation

X 2:00 - 6:00 p.m. Tour to Korea folk village with
enroute tour of Korean farmlands and
industrial complexes

Governor Atiyeh,
Senator Boe,
Commissioner Lewis,
Commissioner Green,
Lloyd Anderson,
Vern Chase

X 6:30 p.m. Dinner with Korea Maritime Transport
Corp. top executives. KMTC presently
offers joint container service with NYK
Line (Japan) to the U.S. West Coast. We
have made a presentation and have had
many contacts to seek the addition of
Portland to their PNW service.

John Groupe
Mr. Tressider
Mr. Forrester
Mort Michelson

evening To be scheduled based upon day's contacts

Chosun Hotel

SUNDAY
OCTOBER 7

Entire Delegation

SEE TOP OF
NEXT PAGE

X Morning free time/shopping/possible walking tour
to Imperial Palace

X 12:00 p.m. Depart Chosun Hotel for airport; Orient
Shipping to arrange one car and Chosen
Hotel minibus

Korean Airlines Flight 631 (A300B) F/C

3:00 p.m. Leave Seoul

4:20 p.m. Arrive Taipei

Met by Ministry of Foreign Affairs (MFA)

Proposed Schedule for
Governor Victor George Atiyeh and Official Party
State of Oregon and Port of Portland Trade Mission to Korea
October 3-7, 1979

Control Officer: George A. Kachmar
Director, U.S. Trade Center
American Embassy (Tel: 72-2601, ext. 4546)

Wednesday, October 3, 1979

19:30 Mission arrives Kimpo Airport via KAL 001.
Mission to be met by Messrs. George A. Kachmar
and Daniel Kie-Hong Lee, Managing Director,
Korea-U.S. Economic Council.
Transfer to Chosun Hotel. Mr. Chang, GSO,
will clear baggage and take to Chosun Hotel.

Thursday, October 4, 1979

- X 09:00-09:30 All Mission Members
Briefing by Mr. Thomas C. Stave, Director of
Commercial Services in the U.S. Trade Center.
- X 09:40 Official Party only
Courtesy call on Mr. Kim, Young Sun, President
Korea Chamber of Commerce and Industry.
Mr. Kachmar will accompany.
- 10:00-11:00 Port Officials only
Business consultation with Mr. Kim, Byung Kyu,
Director, Hanjin Container Line for further
business expansion to the United States West
Coast.
10th Fl. Old KAL Bldg.
Mr. K.K. Choi will accompany.
- 10:00-12:00 Mission Members only
Briefing by Commercial Officers, Commercial
Specialists and Agricultural Attache in the
U.S. Trade Center.
- X 10:30 Official Party only
Press Conference at the U.S. Trade Center.
- X 11:30 Official Party and Port Officials only.
Courtesy call on Mr. Park, Choong Hoon,
Chairman, Korea-U.S. Economic Council.
7th Fl., World Trade Center.
Mr. Kachmar will accompany.

- X 12:00-13:20 All Mission Members
 Luncheon hosted by Mr. Park, Choong Hoon,
 Chairman, Korea-U.S. Economic Council.
 22nd Fl., World Trade Center.
- X 13:40-14:30 Official Party and Port Officials only
 Courtesy call on Mr. Kang, Chang Sung (Ret. Maj. Gen.).
 Administrator, Korea Maritime and Port
 Administration, 8th Fl., Samyangsa Bldg.
Mr. Kachmar will accompany.
- 13:50-14:50 Mission Members only
 Mr. Chon, Byung In, Director, Market Research
 and Information Dept., Korea Trade Promotion
 Corp., 1st Fl. (briefing room), World Trade Center.
- X 14:40 Official Party only
 Courtesy call on Ambassador William H. Gleysteen.
Mr. Kachmar will accompany.
- XX 15:00 Official Party only
 Courtesy call on Prime Minister Choi Kyu Hah.
 Capitol Bldg.
Ambassador and Minister Monjo will accompany.
- 15:00 Port Officials only
 Business consultation with Mr. Yang, Min,
 Managing Director, Korea Shipping Corp.
Mr. K.K. Choi will accompany.
- 15:00 Mission Members only
 Korea Electronics Show at Korea Exhibition Center.
-arranged by Orient Shipping Co.
- X 16:30 Official Party and Port Officials only
 Courtesy call on Messrs Chung, Ju Yung,
 Chairman, Hyundai Group and Chon, Sung Won,
 Executive Vice President, Hyundai Motor Co.
 14th Fl. Hyundai Bldg.
Mr. Kim Il-Lan will accompany.
- X 18:00-19:30 All Mission Members
 Reception hosted by Ambassador William H. Gleysteen
 at the U.S. Trade Center.
- 20:00 All Mission - Dinner Host by Mr. E.K. Choi (Korean Style
 Friday, October 5, 1979 (Korean Thanksgiving Day) REP. OF PORT OF PORTLAND
- 09:00-13:00 All Mission Members
 Tour DMZ
Mr. Kachmar will accompany.

Afternoon

Free

18:30

ALL MISSION - DINNER ARRANGED BY ORIENT SHIPPING CO.

Saturday, October 6, 1979

- 8:00 AM DOLL HOUSE RESTAURANT - JIM SOURS RE. EDUCATION
- X 10:00-11:00 Official Party and Port Officials only
Business consultation with Mr. Lee, Hack Chul, President, Korea Marine Transport Co., Ltd. for further business expansion. 10th Fl. Samjung Main Bldg. Mr. K.K. Choi will accompany.
- 10:00-11:00 Mission Members only
Mr. Oh, Byung Hun, Managing Director, Korea Chamber of Commerce and Industry Mr. Kim Il-Lan will accompany.
- 11:15-12:00 Mission Members only
Mr. Lee, Sang Won, Director, International Dept., Federation of Korean Industries. 26th Fl. Samilro Bldg. Mr. Kim Il-Lan will accompany.
- X 11:30-12:20 Official Party and Port Officials only
Business consultation with Mr. Cho, Choong Kun, Executive Vice President, Korea Air Lines for further business expansion. Mr. Kachmar will accompany. 22nd Old KAL Bldg.
- X 12:30-13:30 Official Party and Port Officials only
Luncheon hosted by Port of Portland with Messrs. Cho, Choong Kun, Exec. Vice President, Korea Air Lines and Kim, Byung-Kyu, Director, Hanjin Container Lines, and Mr. Kachmar at Nine Gate, Chosun Hotel.
- 14:00 / All Mission Members
Tour Korean Folk Village. Arranged by Mr. Kim Jin-Won.
- X 18:30 Official Party and Port Officials only
Dinner hosted by Port of Portland with Mr. Lee Hack-Chul, President, Korea Marine Transport Co., Ltd. at Hyatt Hotel.

Sunday, October 7, 1979

Morning

Free.

11:30

LUNCH ARRANGED BY MR. J.W.KIM

12:30

Meet in Chosun Hotel lobby for departure for
Kimpo Airport. Mr. Chang, GSO, will pick
up baggage.

J.W.KIM ~~LE~~ TRANSPORTATION

15:00

Leave for Taipei via KAL 631.



M E M O R A N D U M

REFERENCE: TRADE MISSION, R.O.C. (TAIWAN).

DATED: 9-19-79.

I. LIST OF PERSONS TO MEET:

1. * President Chin Kuo Chian
2. Former President C. K. Yen
3. * Prime Minister Y. S. Sun
4. Governor,
Province of Taiwan Y. K. Ling
5. * Central Bank Governor K. H. Yu
6. Minister of Foreign
Affairs Y. S. Chian
7. Minister of
Economic Affairs K. S. Chang
8. Minister of Finance C. C. Chang
9. * Director General,
Board of Foreign Trade H. K. Shao
10. Taiwan Power Co.
11. Chinese Petroleum Corporation
12. President,
Central Trust of China S. C. Liu

*These are the decision makers.

Continued on Page #2.

→ Governor Atiyeh to read statement to Taiwan press on purpose of trip

MFA to arrange VIP customs clearance and to provide two limosines for transportation

Ocean Pioneer to arrange minibus to transport balance of the delegation to Grand Hotel

Taiwan Representative - Port of Portland

K. P. Chen, Managing Director
Ocean Pioneer Shipping Co., Ltd.
P. O. Box 22650
Taipei, Taiwan
Telephone: 3218811-8
Telex: 78521586
Cable OPIONEER TAIPEI

*SHERY SHER
INTERPRETER*

Grand Hotel
No. 1, Chung Shan North Road, Section 4
Taipei
Phone: 596-5565
Telex: 11646/7
Cable: GRANDHOTEL

= MINISTRY OF FOREIGN AFFAIRS

Exchange rate (as of September 27, 1979):
\$1.00 = 35.10 New Taiwan Dollars (N.T.)

MONDAY
OCTOBER 8

Entire Delegation

(LOBBY 8:30)

X 9:00 a.m. Visit Mr. K. S. Chang, Economic Minister

X 10:00 a.m. Visit Board of Foreign Trade

10:45 A.M. YUN-SI TSIANG MINISTER OF FOREIGN AFFAIRS

X 11:30 a.m. Call on Vice Minister Fredrich F. Chien, Minister of Foreign Affairs

X 12:00 noon Lunch hosted by Vice Minister Chien

X 3:00 p.m. Comprehensive briefing and tour of China External Trade Development Corp. (CEDTC) facilities and capabilities. (Also sign an agreement of mutual assistance.)

*= AMERICAN INSTITUTE
= CHINA COUNCIL FOR NO.
= AMERICAN AFFAIRS*



Commissioner Green,
Lloyd Anderson,
Vern Chase

4:00 p.m. Sales call on China Airlines

Governor Atiyeh,
Senator Boe,
Commissioner Lewis

X 4:30 p.m. Call on Premier Sun Yun-Suan (tentative)

Mort Michelson

4:30 p.m. Private meeting with CEDTC re reverse investment

7:00 p.m. Dinner hosted by CEDTC

Grand Hotel

TUESDAY
OCTOBER 9

Entire Delegation

(LOBBY)
7:15

X 7:45 a.m. Breakfast with American Chamber of
Commerce in the Republic of China
personnel — AMERICAN CLUB

Entire Delegation
(except Michelson)

X

9:00 a.m. Museum tour

Mort Michelson

9:00 a.m. Private meeting with Mr. Peabody,
American Chamber.

Entire Delegation

X

11:30 a.m. China Council for North American Affairs
PAUL SO

X

12:00 noon Lunch at Chinese restaurant arranged by
Ocean Pioneer

X

2:00 p.m. Briefing by Mr. Cross and staff, American
Institute in Taiwan

Entire Delegation
(except Mort Michelson)

X

3:15 p.m. Western Wheat Association

Mort Michelson

3:00 p.m. Meet Mr. K.S. Wang, Bank of Taiwan

Entire Delegation

X

4:00 p.m. Meet Mr. C. H. Wu, Industrial Development
Center

★ X

5:30 - 7:00 p.m. State of Oregon/Port of Portland
reception, Grand Hotel

★ X

7:30 p.m. Dinner hosted by Governor Lin and Speaker
Tsai

NOTE: Calls are now trying to be scheduled with
China Airlines and the Central Trust of China

Grand Hotel

WEDNESDAY
OCTOBER 10

Entire Delegation
(except Mort Michelson
and Vern Chase)

X

Double 10th Day festivities hosted by Ministry of
Foreign Affairs

Vern Chase only

China Airlines Flight 811 (707) F/C
8:00 a.m. Leave Taipei
9.50 a.m. Arrive Manila

(Training and sales calls with Port representatives then make similiar sales calls and conduct agent training in Singapore/Malaysia and Sydney/Melbourne before returning home on October 26)

Philippines-Representative-Port of Portland

Jose C. Castro
Vice Chairman of the Board
Delgado Brothers, Inc.
Delgado Building, Bonifacio Drive
P.O. Box 292, Port Area
Manila, Philippines
Telephone 478541/470280
TLX: 7420457
Cable DELBROS MANILA

Mort Michelson only

China Airlines Flight 011 (747) F/C
10:00 a.m. Leave Taipei
12:30 p.m. Arrive Hong Kong

(Sales calls with Port representative in Hong Kong then on October 13 take NW 8 to Tokyo for two days of additional sales calls, returning home on NW 8 on October 16)

Mandarin Hotel
5, Connaught Road
Central Hong Kong
Phone: 5-220111
Telex: HX73653
Cable: MANDARIN HONG KONG

Hong Kong Representative - Port of Portland

Simon Lee, Managing Director
Sun Hing Shipping Co. Ltd.
South China Building, 9th Floor
1-3, Wyndham Street
GPO Box 3477, Hong Kong
Telephone: 5-257111
Telex: 78073332
Cable: SUNAGENT HONG KONG

Entire Delegation
(except Vern Chase,
and Mort Michelson)

X 5:30 - 7:30 p.m. Attend National Day reception,

Grand Hotel

THURSDAY
OCTOBER 11

X 10:00AM CENTRAL TRUST OF CHINA
11:00 " EVERGREEN STEAMSHIP LINES
12:00 LUNCH

Governor Atiyeh,
Senator Boe,
Commissioner Green,
Lloyd Anderson

China Airlines Flight 008 (747) F/C
4:40 p.m. Leave Taipei
10:00 a.m. Arrive Honolulu

United Flight 48 (DC-8) F/C.
2:00 p.m. Leave Honolulu
10:20 p.m. Arrive Portland

Charles Tresidder only

Cathay Pacific Flight 521
11:45 a.m. Leave Taipei
2:15 p.m. Arrive Hong Kong
(Remain in Hong Kong on personal business until
October 14--then take NW 8 to Seattle)

Commissioner Lewis,
John Groupe,
J. W. Forrester,
Ken Meier,
Edwin Gebhard

Northwest Flight 10 (747) F/C
11:55 a.m. Leave Taipei
3:20 p.m. Arrive Osaka
John Groupe to stay in Osaka for sales work
5:10 p.m. Arrive Tokyo (Narita)

Commissioner Lewis and
Ken Meier only

Will remain in Japan until later

J.W. Forrester,
Edwin Gebhard

Northwest Flight 8 (747) Y
6:00 p.m. Leave Tokyo (Narita)
10:35 a.m. Arrive Seattle

Northwest Flight 305 (727) Y
11:40 a.m. Leave Seattle
12:18 p.m. Arrive Portland

WELCOME HOME!