

GOVERNOR'S TRADE MISSION

HONG KONG - FUJIAN PROVINCE, P.R.C.

APRIL 30 - MAY 10, 1986

Governor Victor Atiyeh  
State of Oregon  
Governor's Office  
254 State Capitol  
Salem, Oregon 97310  
Tel. (503) 378-3111  
Telex 821481  
Fax (503) 222-5050

DELEGATION

- \* Thomas J. Atiyeh, President  
Atiyeh International, Ltd.  
519 S. W. Park, Suite 208  
Portland, Oregon 97205  
Tel: (503) 224-3201  
Telex: 4949883 AIL UI

Theodore T. Bugas, Administrative Director  
Port of Astoria  
1 Portway  
Astoria, Oregon 97103  
Telephone: (503) 325-4521  
Telex: 296393 PORT UR

Douglas V. Frengle, Assistant Director  
International Trade Division  
Oregon Economic Development Dept.  
1500 S. W. First Ave., Suite 620  
Portland, Oregon 97201  
Tel: (503) 229-5625  
Telex: 821481  
Fax: (503) 222-5050

- \* Maria C. Fulkerson, Assistant Vice  
President and International Acct. Officer  
U. S. National Bank of Oregon  
International Banking Division  
309 S. W. Sixth Avenue  
Portland, Oregon 97208  
(Official interpreter for Governor)

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Governor's Trade Mission Cont.

Horace Harrison, Jr., Chief Executive  
Officer

Sunrise Shipping Agency, Inc.  
1515 S. W. 5th, Suite 1050  
Portland, Oregon 97201  
Tel: (503) 227-2631  
Telex: 227-340 RCA  
Fax: (503) 226-6597

Thomas F. Kennedy, Director  
Oregon Economic Development Dept.  
595 Cottage Street N. E.  
Salem, Oregon 97310  
Tel: (503) 373-1205  
Telex: 821481  
Fax: (503) 581-5115

Burl B. Meals, President  
Bernard, Charles & Paige, Inc.  
P. O. Box 2927  
Portland, Oregon 97208  
Tel: (503) 235-9430  
Telex: 151159 BCP INC

Kenneth C. Moore, International Sales  
Manager  
Jeld-Wen  
P. O. Box 1329  
Klamath Falls, Oregon 97601  
Tel: (503) 882-3451  
Telex: 151425

Howard A. Page, Jr., President  
Pacific Corridor International, Inc.  
9400 S. W. Barnes Road, Suite 309  
Portland, Oregon 97225  
Tel: (503) 297-7656  
Telex: 360269 PCI PTL

Elaine Tan, China Trade Coordinator  
Oregon Economic Development Dept.  
1500 S. W. First Ave., Suite 620  
Portland, Oregon 97201  
Tel: (503) 229-5625  
Telex: 821481  
Fax: (503) 222-5050

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Governor's Trade Mission Cont.

Henry Y. Tsui, Vice President  
Vicwood (USA) Corp.  
I-23 McCormick Pier,  
910 N. W. Front  
Portland, Oregon 97209  
Tel: (503) 228-2492  
Cable: VICWDUSA  
Telex: 151116 VICWOODUSA PTL

Jay A. West, President  
Ore/Pac Marketing, Ltd. International  
474 Willamette Street, Suite 202  
Eugene, Oregon 97401  
Tel: (503) 344-2200 or 345-2582  
Telex: 910-459-2027 EUG

\* Fujian Province portion of mission only.

HOTEL INFORMATION

MANDARIN HOTEL  
5 Connaught Road  
Hong Kong  
Tel: 522-0111  
Telex: 73653  
Fax: 011-852-529-7978

FUJIAN PROVINCIAL WEST LAKE HOTEL  
Fuzhou, Fujian Province  
Tel: 57008  
Telex: C/O Ren Ziyu, Deputy Director  
Foreign Affairs Office  
Fujian Province  
71692134

JH  
4/22/86

DELEGATION BACKGROUND

1. <sup>\*BUTCH\*</sup> MR. BURL B. MEALS, PRESIDENT  
BERNARD, CHARLES AND PAIGE, INC.  
P.O. BOX 2927  
PORTLAND, OREGON 97208  
TELEPHONE: (503) 235-9430  
TELEX: 151159 BCP INC

PERSONAL BACKGROUND - MR. MEALS ATTENDED BOTH OREGON STATE UNIVERSITY AND PORTLAND STATE UNIVERSITY. HE RECEIVED A BACHELORS OF SCIENCE DEGREE IN PSYCHOLOGY. HE WORKED FOR KING BROADCASTING COMPANY FOR TWELVE YEARS IN VARIOUS SALES AND MANAGEMENT POSITIONS. FOR THE PAST FIVE YEARS, MR. MEALS HAS BEEN INVOLVED IN INVESTMENT BANKING AND INTERNATIONAL TRADE.

2. MR. JAY A. WEST, PRESIDENT  
ORE/PAC MARKETING, LTD., INTERNATIONAL  
474 WILLAMETTE STREET, SUITE 202  
EUGENE, OREGON 97401  
TELEPHONE: (503) 344-2200  
(503) 345-2582  
TELEX: 910-459-2027 EUG

PERSONAL BACKGROUND - MR. WEST HAS AN EXTENSIVE BACKGROUND IN BROADCASTING, BUSINESS DEVELOPMENT, MARKETING AND ELECTRONIC BANKING. HE OWNED AND OPERATED A RADIO STATION FOR EIGHT YEARS AND HELD POSITIONS OF SENIOR VICE PRESIDENT OF MARKETING, DIRECTOR AND NATIONAL MARKETING DIRECTOR FOR TWO PUBLICLY HELD COMPANIES. MR. WEST HAS ALSO BEEN CO-OWNER OF A STOCK BROKERAGE FIRM, AND WORKED AS A COMMUNICATIONS AND BUSINESS DEVELOPMENT CONSULTANT.

3. MR. THEODORE T. "TED" BUGAS, ADMINISTRATIVE DIRECTOR  
PORT OF ASTORIA  
1 PORTWAY  
ASTORIA, OREGON 97103  
TELEPHONE - (503) 325-4521  
TELEX - 296393 PORT UR

PERSONAL BACKGROUND - MR. BUGAS SPENT 20 YEARS IN THE FISH PROCESSING INDUSTRY. FOR SEVEN YEARS, HE OWNED AND OPERATED HIS OWN COMPANY WHERE HE BOUGHT, PROCESSED AND MARKETED SALMON, STURGEON, SHAD AND ROE FROM ALL THESE SPECIES. HIS FIRM ALSO PROCESSED SHRIMP, CRAB AND VARIOUS SPECIES OF OCEAN FISH.

4. MR. THOMAS J. ATIYEH, PRESIDENT  
ATIYEH INTERNATIONAL, INC.  
519 SW PARK, SUITE 208  
PORTLAND, OREGON 97205  
TELEPHONE - (503) 224-3201  
TELEX - 4949883 AIL UI

PERSONAL BACKGROUND - MR. ATIYEH ATTENDED THE UNIVERSITY OF OREGON, WHERE HE STUDIED BUSINESS ADMINISTRATION AND ARTS. HE HAS TRAVELED FREQUENTLY AROUND THE WORLD AND HAS HAD EXTENSIVE EXPORT AND IMPORT EXPERIENCE. FROM 1978 TO 1985, MR. ATIYEH WORKED IN HIS FAMILY BUSINESS, IN CHARGE OF BUYING OLD AND NEW RUGS, MARKETING, AND LONG RANGE PLANNING.

5. MR. HENRY Y. TSUI, VICE PRESIDENT  
VICWOOD (USA) CORP. I-23 MC CORMICK PIER  
910 NW FRONT  
PORTLAND, OREGON 97209  
TELEPHONE -(503) 228-2492  
TELEX - 151116 VICWOODUSA PTL

PERSONAL BACKGROUND - MR. TSUI WAS BORN IN CHINA. HE IS VERY EXPERIENCED IN FAR EAST BUSINESS, SPECIALIZING IN INTERNATIONAL TRADE.

6. MR. KEN MOORE, INTERNATIONAL SALES MANAGER  
JELD-WEN  
P.O. BOX 1329  
KLAMATH FALLS, OREGON 97601  
TELEPHONE - (503) 882-3451  
TELEX- 151425

PERSONAL BACKGROUND - MR. MOORE HAS BEEN WITH JELD-WEN FOR MORE THAN 25 YEARS IN VARIOUS CAPACITIES. HE IS A MEMBER OF OREGON'S INTERNATIONAL TRADE COMMITTEE, EXPO 86 COMMISSION, AND THE NEWLY FORMED OREGON CHINA COMMISSION.

7. MR. HORACE HARRISON, JR., CHIEF EXECUTIVE OFFICER OF  
INTERNATIONAL SHIPPING CO.  
SUNRISE SHIPPING AGENCY, INC.  
1515 SW FIFTH AVENUE, SUITE 1050  
PORTLAND, OREGON 97201  
TELEPHONE -(503) 227-2631  
TELEX - 227-340 RCA

PERSONAL BACKGROUND - MR. HARRISON RECEIVED HIS DEGREE FROM VANDERBILT UNIVERSITY IN NASHVILLE, TENNESSEE. HE ATTENDED GRADUATE SCHOOL AT THE LONDON SCHOOL OF BUSINESS AND ECONOMICS AND THE SORBONNE UNIVERSITY IN PARIS, FRANCE. HE WORKED FOR GENERAL STEAMSHIP CORP. FROM 1967-1973 IN VARIOUS MANAGEMENT POSITIONS. IN 1973 HE BECAME MANAGER OF THE PACIFIC NORTHWEST FOR THE HARPER GROUP. HE FOUNDED SUNRISE SHIPPING AGENCY IN 1980.

8. <sup>"LEFTY"</sup> MR. HOWARD PAGE, JR., PRESIDENT  
PACIFIC CORRIDOR INTERNATIONAL, INC.  
9400 SW BARNES ROAD, SUITE 309  
PORTLAND, OREGON 97225  
TELEPHONE - (503) 297-7656  
TELEX - 360269 PCI-PTL

PERSONAL BACKGROUND - MR. PAGE HAS OVER 30 YEARS' EXPERIENCE IN THE LUMBER AND PLYWOOD INDUSTRY, CONCENTRATING ON THE EXPORT OF LUMBER AND PLYWOOD. HE ALSO OWNS A PLYWOOD PLANT AND SAWMILLS MANUFACTURING FOR THE EXPORT MARKET.

9. MARIA CHEN FULKERSON  
ASSISTANT VICE PRESIDENT & INTERNATIONAL ACCOUNT OFFICER  
INTERNATIONAL BANKING DIVISION  
U.S. NATIONAL BANK OF OREGON  
P.O. BOX 4412  
PORTLAND, OREGON 97208

PERSONAL BACKGROUND - MRS. FULKERSON HAS A MASTERS DEGREE IN EDUCATION FROM THE UNIVERSITY OF MINNESOTA AND IOWA STATE UNIVERSITY GRADUATE STUDY IN EDUCATION ADMINISTRATION. SHE WILL ACT AS INTERPRETER FOR GOV. ATIYEH IN FUJIAN PROVINCE.

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STATE OF OREGON

INTEROFFICE MEMO

TO: The Honorable Victor Atiyeh  
Governor

FROM: Thomas F. Kennedy, Director  
Economic Development Department

SUBJECT: Planning Details for the Japan Trip in May

DATE: April 7, 1985

APR 18 1985  
Governor Atiyeh

Based on the information we received last week, it appears as though the week of May 13-18 would be the best time to go. Following are a number of items requiring consideration. I suggest we review these at your earliest convenience to begin the planning process.

1. Confirm the Governor's schedule. Recommended departure date is Friday, May 10, 1985. Recommended return date is Saturday, May 18, 1985.

Decision: OK

2. Select air carrier and schedule flight. Do you have a preference for the air carrier chosen? Should we choose on the basis of price? Which class of seating is appropriate?

Air:	Coach	- \$730
(United)	Business	- \$1,250
	<u>First</u>	- \$2,600

Decision:

3. Ground transportation in Japan must be decided. In some cases, companies may provide limos; in other cases we will have to provide our own transport. Is a taxi or rented limousine appropriate?

Estimate of limousine costs, 3 full and 3 half days = \$575  
Narita, \$100 each way by limousine

Decision: <sup>OF</sup> CHOOSE ONE OF OUR JAPANESE COMPANIES  
HELP US ON THIS



4. Select hotel. Imperial Hotel is near the Oregon office and many of the business addresses we will visit. Need we look further?

Imperial Tower  
Suite = \$360/nite  
Single = \$116/nite  
Imperial Original  
Room = \$88/nite - \$616/trip, each

Decision:

5. Estimate cost of meals. Given the number of business meals to be scheduled, the question will be whether we pay or they pay.

5 lunches x \$240	=	\$1,200
3 breakfasts x \$150	=	450
		<u>\$1,650</u>

Decision: (Kennedy research with Lutjen an estimate of the meals to be picked up by State of Oregon.)

6. Governor's gifts. Many of the executives we will visit have met with the Governor and received certain gifts in the past. It will be necessary to identify who has received which gifts, and then to plan for alternatives. New acquaintances can, of course, receive Governor's medalions and other gifts used in the past.

Decision: (JAPAN '84 FILE SENT TO KENNEDY)

7. Confirm passports and visas are in order.
8. Who is going? It is my assumption that only Kennedy and the Governor are scheduled. Are there others who should be involved?

Decision: NOT TO MY KNOWLEDGE - (PRESS HAS INTEREST, SEE DENNY)

The Honorable Victor Atiyeh  
April 7, 1985  
Page 3

9. We should confirm with Earl Wantland at Tektronix that the Governor will be available for selected Sony/Tek events.

Decision: *OK*

10. In addition to the meetings listed on the memorandum of March 21, 1985, from Lutjen to Kennedy (copy attached), does the Governor have suggestions for other meetings?


Decision:

11. A potential conflict for Kennedy, a result from Ways & Means Committee hearings of the EDD budget. Currently, the budget is scheduled to come up on April 29 (however, if Senator Mike Thorne has his way, it may be a very brief hearing).

Decision:

TFK:p1  
1324F

TO: Thomas F. Kennedy, Director, OEDD

FROM: David D. Lutjen, Acting Director, JRO 

DATE: March 21, 1985

SUBJECT: Suggested Meetings for Governor Atiyeh - May, 1985

We understand that there is a possibility that Governor Atiyeh's schedule may allow a trip to Japan this Spring; probably during May. It is also our understanding if a trip by the Governor does, in fact, take place, it would be of limited duration - probably 4 or 5 days available for meetings.

We do not, however, view the limited duration of the visit to be a problem when taken with the inherent advantages of a small group. I have, therefore, put together a list of suggested meetings for your consideration.

MEETING WITH	PURPOSE
Ambassador Mansfield	- "required" courtesy call
Keidanren - Inayama	- thank you for past assistance/support + Oregon continues to seek Japanese investment
JLTRO - Akazawa	- " " " " " "
Electronics Industries Association of Japan	- " " " " " "
Communication Industries Association of Japan	- " " " " " " + invite upcoming (probably Fall, 1985) CIAJ delegation to visit Oregon
Sony Corporation - Morita	- potential investment prospect although activity thus far + contact is Chairman of EIAJ (above) + contact is Chairman of JCA-Western States Assn. (see below)
Fujitsu Limited - Yamamoto	- thank you for past assistance/support especially connected to the "Invest In Oregon" seminar series + contact is Chairman of CIAJ (above)
NEC Corporation - Sekimoto	- thank you for past assistance/support especially connected to the "Invest In Oregon" seminar series + contact is Chairman of Japan Electronics Industry Development Association

TO: Thomas F. Kennedy, Director  
FROM: David D. Lutjen  
DATE: April 3, 1985  
SUBJECT: Japan Trip for the Governor

Please be advised that the following appointment "possibles" are in the process of being confirmed for the week of May 13-17:

Ambassador Mansfield  
Keidanren (Inayama)  
JETRO (Akazawa)  
Communication Industries Association of Japan (Ozawa)  
NEC Corporation (Sekimoto)  
JCA-Western States Assn.  
Tokyu Corporation  
The Nomura Securities Co., Ltd. (Tabuchi)

In addition, we have contacted the Hotel Okura regarding room rates. Suites at the Hotel Okura range from Yen50,000 to Yen80,000 + 10% per night; Okura staff suggested we select a suite in the Yen68,000 range since it is the least expensive and, at the same time, has an adjoining twin. The adjoining twin (single rate) would run Yen24,500 + 10% per night. The daily cost at the Hotel Okura would be \$370.00 + 10%.

Another alternative which comes to mind would be a "516"-style suite in the "classic" wing of the Imperial. As I recall, "516" will be running the Investment Mission about Yen50,000 + 10% per day; add to that a single in close proximity (Yen29,000 + 10%) for you and you have a daily cost of Yen79,000 or \$316.00 + 10% per day. @ EXCHANGE OF 250  
\$526.00

I hesitate to throw out so many alternatives but as you know so well, there are a myriad of ways to proceed. If you have any idea on a budget figure we might be able to work with, such information would provide us with a "given" against which we could make comparisons and recommendations.

EPSON - thank you for past assistance/support especially connected to the "Invest In Oregon" seminar series

Fuji-Xerox, Ltd. - Kobayashi - contact is Chairman of Japan Business Machine Makers Association

JCA-Western States Assn. - express support for this organization whose Chairman is A. Morita + suggest that the association consider a site in Oregon for a future meeting

Tokyu Corporation - Gotoh - contact is President of Tokyo Chamber of Commerce and Industry and will probably be visiting Portland this fall for Portland Chamber Presidents and City Mayors Assn. meeting + firm has real estate developments in Washington + diversified holdings world-wide (long-term investment prospect)

The Nomura Group - Tabuchi - thank you for invaluable support and co-sponsorship of the "Invest In Oregon" seminar series + ask for continued support in future

Japan/Oregon Bankers - thank you for continuing support of Oregon as a potential site for investment by local firms

Tabei Espec - investment prospect

Japan Aviation Electronics Industry, Ltd. - investment prospect

SMK Corporation - investment prospect

Showa Aluminum - investment prospect

Mitsubishi Metal - investment prospect

While it is not suggested that the Governor attempt to meet with all of those firms in the above list, rest assured that following the "Invest In Oregon" seminar series in early-April, there will be a number of other possibilities to be added to the list for your consideration.

If you should have any questions or desire clarification on any of the above-listed firms, please do not hesitate to contact our office.

Gov

1 - Received a call from Nihon Keizei Shimbun today. Their sources say that a major announcement will be made during the Gov's trip to Japan. When asked who might be making this announcement, three names instantly poured forth: Hitachi, Toshiba or Sony (alphabetical order is mine). I am being evasive, just in case, answering with a "I haven't made any arrangements for a press conference". Nobody seems to believe that the Gov is coming here in the absence of an announcement of some kind.

OK  
Cousley/Denny  
-mikes

2 - Alan Ota wants to interview the Gov soon after his arrival and just prior to his departure. I am being real fuzzy on the Gov's schedule. There is time Sunday afternoon after Rose lunch and also just prior to Saturday departure. What do you think?

3 - Spent most of the morning working with Nomura on whether or not we might be able to put together a face-to-face meeting between the Gov and several folks from Sharp. Takeuchi (who will be the Senior Executive Vice President of the Sharp-RCA venture) and Asada (who will be Managing Director of the venture) are leaving Japan the 12th and will arrive in Portland on the 12th for just a little more than one day. As you are probably aware, RCA has little or no interest in Oregon while Sharp is quite interested in Oregon. We tried every option and finally, we advised Sharp that the Gov would go to Narita to meet with Takeuchi and Asada, if only for 15 minutes, to express our great interest in their project. It turned out that they would be "in transit" and that a meeting would be impossible. In the end, Gokita reported that Sharp was bowled over with the fact that the Gov would be that dedicated to them.

Sharp recognizes that they may have been dealing with parties/agencies in the past which were not exactly the most appropriate. Nomura informs us that Sharp now realizes that they should have been dealing more actively at the state level a long time ago.

When Takeuchi and Asada meet with GT and RS, it should be stressed that the Gov deeply regretted not being able to meet with them, even

at Narita, and that he was perfectly willing to do so.

Finally, Nomura reports that Sharp-RCA will make a decision in one month or less. Please pull out all the stops.

4 - Breakfast with the Gov noken. These are the firms we have come up with which have operations over here in one form or another: ESI, Floating Point Systems, Frost International, Mentor Graphics, Nike, Omark, Sony-Tek and Unicorn. While we are at it, it might not be a bad idea to throw in Port of Portland, Western Wheat Associates and WHPA. Please advise your thoughts on this.

Yes -

8 - We understand that JCA is in Osaka and Kyoto this week and will return this coming Sunday. Staying at the Akasaka Prince. Has two people in tow. Dick Bush is with them in Kyoto and Osaka.

GOVERNOR'S SPRING MISSION TO JAPAN

MAY 11 - 18, 1985

SCHEDULE OF MEETINGS & ACTIVITIES

MAY 11, 1985 - SATURDAY

1530 Arrive at Narita New Tokyo International  
Airport aboard SAS #989

Immigration and customs formalities - met  
by D. Lutjen

1645 Transfer by SAS-supplied limousine to  
Imperial Hotel

1800 Check-in at Imperial Hotel

1900 Interview with Alan Ota

- REMAINDER OF THE EVENING IS OPEN -

MAY 12, 1985 - SUNDAY

0830 Breakfast with representatives of  
ESI: Doug Strain, Chairman; William  
Walker, President; and, Tim Crouse,  
Managing Director - Far East and  
Pacific Rim

LOCATION: Les Saisson - Imperial Hotel,  
Mezzanine Level

ATTENDING: T. Kennedy & D. Lutjen

LUNCH Mr. H. Ushijima

LOCATION: Les Saisson - Imperial Hotel,  
Mezzanine Level

ATTENDING: T. Kennedy

- REMAINDER OF THIS DAY IS OPEN -

MAY 13, 1985 - MONDAY {Nao Muramatsu, Interpreter}

ALL TRANSFERS BY KOKUSAI MOTORCAR  
UNLESS OTHERWISE NOTED

Manager; and, Mr. Tanaka, Manager  
THE NOMURA SECURITIES CO., LTD.

ATTENDING: T. Kennedy, D. Lutjen & Z.  
Motomura

1630

Meeting with Mr. Ibayashi, Director  
General (to be) Keizei Koho Center,  
KEIDANREN

ATTENDING: T. Kennedy & D. Lutjen

- REMAINDER OF THE DAY IS OPEN -

MAY 14, 1985 - TUESDAY {Nao Muramatsu, Interpreter}

0845 - 0920

Interview with Nihon Keizei Shimbun to be  
held in the JRO

ATTENDING: T. Kennedy & D. Lutjen

1000 - 1030

Meeting with Mr. Shoichi Kuriyama,  
Director-General of the North American  
Bureau of the Ministry of Foreign Affairs  
{tentative}

ATTENDING: T. Kennedy, D. Lutjen & Z.  
Motomura

1100 - 1140

Mr. Inayama, Chairman, KEIDANREN  
Mr. A. Morita, SONY CORPORATION

ATTENDING: T. Kennedy & D. Lutjen

1200

Luncheon meeting with the Tokyo Bankers'  
Group

ATTENDING: T. Kennedy, D. Lutjen & Z.  
Motomura

1330 - 1400

Mr. Yamamoto, President and Mr. Iwai,  
Managing Director, FUJITSU LIMITED

ATTENDING: T. Kennedy & D. Lutjen

1500

Mr. Muramatsu, President and Mr.  
Hiyoshi, Vice President, TOSHIBA CERAMIC

ATTENDING: T. Kennedy & D. Lutjen;  
Messrs. Kurokawa & Tanaka, Nomura



0840 Depart Imperial Hotel accompanied by K. Todokoro, NEC Corporation (limousine supplied by NEC Corp.)

0900 - 0930 Meeting with Dr. Kobayashi, Chairman, NEC CORPORATION  
 ATTENDING: T. Kennedy & D. Lutjen

0930 - 1000 Meeting with Mr. S. Shimizu, Executive Vice President, NEC Corporation + video presentation  
 ATTENDING: T. Kennedy & D. Lutjen  
 (NEC limousine to transport Governor's party to U.S. Embassy)

1030 - 1100 Meeting with Ambassador Mike Mansfield  
 ATTENDING: T. Kennedy & D. Lutjen  
 {Photos by Mr. Yamamori}

1120 Arrive at Imperial Hotel

1140 Depart Imperial Hotel

1200 Luncheon meeting with Mr. K. Shirahama, Managing Director & Executive Officer, Agri-Marine Product Group; Mr. Yasui, General Manager, Cereals, Oilseeds, Feeds and Meat Division; Mr. T. Sueki, Manager, Cereal Grain Section, Cereals and Oil Seeds Department; and, Mr. Ikematsu, Manager, America & Oceania Section - MARUBENI CORPORATION {operator of a large grain terminal on Port of Portland lands}  
 ATTENDING: T. Kennedy & D. Lutjen; M. Yoshimatsu, Port of Portland

1215 Return to JRO

1330 1400 {Ishida-Kohki meeting in JRO w/Motomura-san / chance meeting with Governor}

1435 Depart JRO for Nomura Securities

1500 Meeting with Mr. Setsuya Tabuchi, President; Mr. Kurokawa, Managing Director; Mr. Gokita, Deputy General

1630 Mr. K. Tsuya, President and Mr. Itoh,  
General Manager, Overseas Department,  
TOKUSHU DENSO  
ATTENDING: T. Kennedy & D. Lutjen; Mr.  
Watai, Nomura

DINNER Mr. Aida, President and Mr. Kagami,  
Managing Director, NOMURA INVESTMENT  
MANAGEMENT CO., LTD.; Mr. Kurokawa,  
Managing Director and Mr. Tanaka,  
Manager, THE NOMURA SECURITIES COMPANY,  
LTD.  
ATTENDING: T. Kennedy & D. Lutjen

MAY 15, 1985 - WEDNESDAY {Nao Muramatsu, Interpreter}

1030 Mr. Takai, Managing Director, ELECTRIC  
INDUSTRIES ASSOCIATION OF JAPAN (EIAJ)  
ATTENDING: T. Kennedy & D. Lutjen

LUNCH Senator Ishiji Ishii, PARLIAMENTARIAN'S  
LEAGUE & AMERICAN STATE OFFICES ASSOCIATION  
{stand-up buffet / attendance ~ 200}  
ATTENDING: T. Kennedy & D. Lutjen

1500 Mr. Zinno, Executive Managing Director,  
RYOWA CHOON + several others  
ATTENDING: T. Kennedy & D. Lutjen; Mr.  
Watai, Nomura

1630 Mr. Y. Kobayashi, President, FUJI XEROX  
CO. LTD. & Chairman, JAPAN OFFICE MACHINE  
MANUFACTURERS ASSOCIATION  
ATTENDING: T. Kennedy & D. Lutjen; Mr.  
Watai, Nomura

1845 Depart Imperial Hotel via NEC-supplied  
limousine accompanied by K. Todokoro, NEC  
CORPORATION

1915 Cocktails at SENKA-SO {NEC Guest House}

1930 Dinner with Dr. Sekimoto, President; Mr.  
S. Shimizu, Executive Vice President;  
Dr. H. Kaneko, Vice President; and,

Mr. K. Nakamura, Vice President, NEC  
CORPORATION

ATTENDING: T. Kennedy & D. Lutjen

2100 Return to Imperial Hotel via NEC-supplied  
limousine

MAY 16, 1985 - THURSDAY {Shinobu Nagatsuka, Interpreter}

0820 Depart Imperial Hotel

0850 Arrive Hotel Pacific

0900 SONY-TEK CEREMONY @ Hotel Pacific

ATTENDING: T. Kennedy & D. Lutjen

1020 Depart Hotel Pacific for Imperial Hotel

1100 Meeting with Mr. Nozaki, Executive  
Managing Director and Mr. Tohyama,  
Assistant Manager, NIPPON SANSO @  
Imperial Hotel - Governor's Suite

ATTENDING: T. Kennedy & D. Lutjen; Mr.  
Tanaka, Nomura

1200 Luncheon with Messrs. Ozawa & Kurosaki,  
COMMUNICATIONS INDUSTRY ASSOCIATION OF  
JAPAN @ Imperial Hotel

ATTENDING: T. Kennedy & D. Lutjen

1400 Depart Imperial Hotel

1430 Meeting with Mr. Watari, Vice President +  
5 ~ 6 others, TOSHIBA ELECTRIC

ATTENDING: T. Kennedy & D. Lutjen; Mr.  
Tanaka and (poss.) Mr. Kurokawa, Nomura

1530 Depart TOSHIBA ELECTRIC

1600 Meeting with Mr. S. Miyamoto, Vice  
President, JETRO

ATTENDING: T. Kennedy & D. Lutjen

1700 Meeting with executives of FUJI-TV8 @  
Imperial Hotel, Governor's Suite

DINNER SONY-TEK Dinner at Hotel Pacific

MAY 17, 1985 - FRIDAY {Nao Muramatsu or Shinobu Nagatsuka,  
Interpreter}

0745 Breakfast with Oregon companies at  
Imperial Hotel

ATTENDING: T. Kennedy & D. Lutjen;  
Mentor Graphics, Western Wood Products  
Association, Port of Portland, UNIPAC  
Tours and Sony-Tek; not confirmed include  
NIKE, Floating Point Systems

0910 Depart Imperial Hotel for SCIENCE  
UNIVERSITY OF TOKYO

0940 - 1040 Meeting with Dr. Kittaka, Chairman of the  
Board, SCIENCE UNIVERSITY OF TOKYO

ATTENDING: T. Kennedy & Z. Motomura

1200 Luncheon meeting with Mr. Kashiwagi,  
Chairman, BANK OF TOKYO

ATTENDING: T. Kennedy & D. Lutjen

1345 Return to Imperial Hotel

1415 Depart Imperial Hotel for Shinjuku

1500 - 1600 Meeting with Mr. Ichiro Hattori, Chairman  
and Mr. Nakamura, President, EPSON  
CORPORATION

ATTENDING: T. Kennedy & D. Lutjen

1645 Arrive at JRO

1700 - 1730 Interview with Hokkaido Shimbun

ATTENDING: T. Kennedy

1730 - 1800 Interview with Alan Ota

ATTENDING: T. Kennedy

DINNER SONY-TEK Dinner at TAC  
THIS FUNCTION IS NOT BEING CONFIRMED ON  
OUR END AS YET TO ALLOW FOR AN OPEN

EVENING

MAY 18, 1985 - SATURDAY

- DEPARTURE DETAILS TO BE INFORMED -



STATE OF OREGON

INTEROFFICE MEMO

TO: Governor Victor Atiyeh

DATE: November 26, 1984

FROM: John C. Anderson

SUBJECT: Fujian Province Delegation Visit  
November 27 - December 9, 1984

Following is your detailed schedule for the Fujian Delegation visit.

November 29, 1984

12:30 PM Governor Atiyeh, Hosting Committee, and P.R.C. Trade Mission delegation meet in Sky Chef V.I.P. Room, Portland International Airport. Delegation arrives on AirCal Flight #5 at 1:14 PM.

1:14 PM Governor Atiyeh, John Anderson, Maria Fulkerson, and Lon Holbrook greet group at Gate 57 on arrival. (Roses presented group by Port of Portland.)

1:25 PM Entire delegation taken to Sky Chef V.I.P. Room for short press conference.

Following press conference, Governor Hu Ping, Governor Atiyeh, John Anderson and Official Party go to "Governor's Room" for brief discussion. (Maria Fulkerson, Interpreters - Lon Holbrook) Group will rejoin reception when appropriate. Remainder of group stays at reception.

2:15 PM Load limo (Governor Atiyeh, Governor Hu Ping) and bus (remainder of delegation). Motor cycle flat escort to Red Lion/Lloyd Center + one car.

3:00 PM Arrive Red Lion/Lloyd Center. Drop Governor Hu Ping and delegation for check in and Chinese briefing - 4:00 to 5:00 PM. (Room available for Governor Atiyeh)

6:15 PM Governor and Mrs. Atiyeh pick up Governor Hu Ping in limo at Red Lion/Lloyd Center. (Remainder of group on bus.) *SAM ANDERSON HAS ARRANGED FOR LIMO TO TAKE GOV. HU PING TO*

6:30 PM Limo/bus depart for Governor's Banquet *JIB RED LION*  
Red Lion/Jantzen Beach

6:50 PM to 7:30 PM Arrive Red Lion/Jantzen Beach  
Governor and Mrs. Atiyeh, Governor Hu Ping and delegation to small reception in Presidential Suite (Maria Fulkerson, Interpreters)



Memo - Governor Victor Atiyeh

November 26, 1984

Page 2

7:30 PM Group joins main reception in Red Lion Ballroom  
(Maria Fulkerson, Interpreters)  
Welcome by Larry Wolfard. (No reception line.  
Group just mingles with guests.)

8:00 PM Dinner begins. Governor Atiyeh makes welcoming  
toast and introduces Head Table - Dinner -  
Entertainment

10:00 PM Dinner concludes

10:15 PM Load limo/bus for return to Red Lion/Lloyd Center

December 5, 1984

9:00 AM to 9:30 AM Tour of Capitol

9:30 AM to 9:50 AM Governor welcomes group in Governor's Ceremonial  
Office (Maria Fulkerson, Interpreters)

10:00 AM Welcome to Business Exchange Session  
Atiyeh/Hu (Hearing Room)

10:15 AM to 10:30 AM Prospects for P.R.C./Oregon Trade: JCA

10:30 AM to 11:15 AM Presentation of Specific Projects: Fujian  
Delegation

11:15 AM to 11:45 AM Question and Answer  
(Maria Fulkerson/Interpreters in attendance)

6:00 PM Governor and Mrs. Atiyeh join group at reception  
and dinner at Chumaree Comfortel. (Dinner  
sponsored by Salem Equipment.) (Maria Fulkerson -  
Interpreters)

December 7, 1984

12:00 to 2:30 PM Governor Hu Ping/Delegation return banquet at  
Tuck Lung Restaurant  
140 N.W. Fourth Avenue  
Portland, Oregon  
Governor Atiyeh in attendance  
(Maria Fulkerson - Interpreters)

4:00 PM to 5:00 PM Goodby in Sky Chef V.I.P. Room  
Governor Atiyeh, Hosting Committee, and P.R.C.  
Trade Mission Delegation  
(Maria Fulkerson - Interpreters)

Delegation departs at 5:00 PM by AirCal, Flight #510.

cc: Gerry Thompson  
Susan Bibleheimer  
Jim Sellers  
Lon Holbrook  
Maria Fulkerson

Revised 11/27/84  
3:30 PM

Oregon Visit Itinerary  
for  
Governor Hu Ping  
and the  
Fujian Province Delegation

TUESDAY 27 NOVEMBER 1984

- 3:40 p.m. (1540) Greeting Party departs  
United Airlines Flight #605
- 5:09 p.m. (1709) Arrival in San Francisco  
Proceed to Holiday Inn

WEDNESDAY 28 NOVEMBER 1984

- 7:00 a.m. (0700) Greeting Party departs  
Holiday Inn for airport Contact: (CAAC)
- 8:20 a.m. (0820) Arrive San Francisco -  
China Air (CAAC) - Flight 981 Contact:  
Gray Line bus to Holiday Inn Bonnie Garvey  
(415) 885-8500  
(Gray Line Bus)
- 10:00 a.m. (1000) Arrive Holiday Inn -  
Financial District Contact:  
Mary Falk  
(415) 433-6600  
(Holiday Inn)
- 10:45 a.m. (1045) Leave Holiday Inn for Consulate of  
the People's Republic of China Contact:  
1450 Laguna Street Gao Younian  
San Francisco, California (415) 563-4885
- 11:00 a.m. (1100) Consulate meeting and luncheon  
Consulate - Gao Younian, Acting  
Consulate General
- 2:00 p.m. (1400) Sightseeing tour of San Francisco Contact:  
- Civic Center, Golden Gate Park, Bonnie Garvey  
Cliff House, Presidio (415) 885-8500  
Gray Lines Bus (Gray Line Bus)
- 5:00 p.m. (1700) Cocktail Party - Holiday Inn  
Sponsored by Fujian Association  
of San Francisco
- 6:45 p.m. (1845) Leave hotel for dinner  
Walking distance



7:00 p.m. (1900) Dinner - sponsored by Fujian Association of San Francisco  
Imperial Palace - China Town

THURSDAY 29 NOVEMBER 1984

7:15 a.m. (0715) Wake-up call

8:00 a.m. (0800) Breakfast - Holiday Inn  
Lotus Blossom Restaurant

8:30 a.m. (0830) Luggage out

9:00 a.m. (0900) Briefing Session - Holiday Inn  
Montgomery Room

10:00 a.m. (1000) Briefing Session Adjourns

10:15 a.m. (1015) Bus Leaves Holiday Inn for Oakland  
International Airport

11:50 a.m. (1150) Leave Oakland International Airport - Air Cal Flight 5  
Contact: Leanna Lewis  
(415) 577-4787  
AirCal

1:14 p.m. (1314) Arrive Portland International Airport Gate 57  
Contact: Port of Portland  
Darrel Buttice  
231-5000  
Jo Morgans  
Joyce Hollingsworth 229-5625

Greeted by Governor Atiyeh  
John Anderson (Interpreters - Lon Holbrook)

Press Conference in Sky Chef V.I.P. Room  
Governor Hu Ping and Gov. Atiyeh  
Rest of P.R.C. delegation

Main Party of Delegation - Reception  
Sky Chef Room - Hosting Committee  
and P.R.C. Trade Delegation members in attendance  
Contact: Sam Anderson

Official Party - "Governor's Room"  
Governor Atiyeh  
Private Discussions - will join main party when appropriate

(Ren or Lang and Douglas Frengle to identify and load luggage on bus)

2:15 p.m. (1415)	Leave to load bus/Limo for Red Lion/Lloyd Center	
2:30 p.m. (1430)	Depart Portland International Airport for Red Lion/Lloyd Center 1000 N.E. Multnomah Luggage already on bus Limo for Governors Hu Ping and Atiyeh	Contact: Karol Norris 281-6111 (Red Lion)
3:00 p.m. (1500)	Arrive Red Lion/Lloyd Center (Rooms already assigned; Keys available; gifts in rooms)	Contact: Jo Morgans Nancy Goss 241-8383
4:00 to 5:00 p.m. (1600) to (1700)	Chinese Briefing/Wendy Larson Sellwood Room - Red Lion/Lloyd Center	Contact: Wendy Larson
6:15 p.m. (1815)	Load bus/limo for Red Lion/Jantzen Beach (Bus handled by Economic Dev. Staff) Gov. Atiyeh - Gov Hu Ping - Limo	Contact: Nancy Goss 241-8383 Doug Frengle Joyce Hollingsworth 229-5625
6:30 p.m. (1830)	Depart for Red Lion/Jantzen beach 909 N. Hayden Island Dr.	
6:50 p.m. (1850)	Arrive Red Lion/Jantzen Beach	
6:55 to 7:30 p.m. (1855) to (1930)	(Gov. Hu and delegation to President's Suite; Gov. Atiyeh also present, remain for 30 min.)	Contact: Jo Morgans 229-5625
7:00 p.m. (1900)	State Dinner Reception - Red Lion Ballroom (Govs. Hu and Atiyeh, plus delegation will join main party at 7:30 p.m. 30 min. reception; no receiving line) Larry Wolfard announces entrance	Contact: Patty McWayne 229-5625
8:00 p.m. (2000)	Dinner begins	
10:00 p.m. (2200)	Dinner concludes	

10:15 p.m. (2215)	Load bus/limo for return to Red Lion/Lloyd Center	Contact: Sam Anderson Nancy Goss 241-8383
10:30 p.m. (2230)	Depart for Red Lion/Lloyd Center (Doug Frengle on bus)	
11:00 p.m. (2300)	Arrive Red Lion/Lloyd Center	Contact: Nancy Goss Interpreter Joyce Hollingsworth

FRIDAY 30 NOVEMBER 1984

7:00 a.m. (0700)	Wake-up call	
7:45 a.m. (0745)	Gather in lobby of Red Lion to depart for Port of Portland	Contact: Nancy Goss/ 241-8383 Doug Frengle 229-5625
8:00 a.m. (0800)	Leave to walk to Port of Portland office, Lloyd Building, 13th floor 700 N.E. Multnomah (Continental breakfast served in boardroom)	Contact: George Nakata 231-5000
8:30 a.m. (0830)	Briefing by Port of Portland Slide Show - Blake Hering/George Nakata	
9:15 a.m. (0915)	Load bus for Port of Portland tour	
9:30 a.m. (0930)	Leave Lloyd Building for two hour tour of Port facilities - Captain Norwood - Len Eldridge - George Nakata	
11:30 a.m. (1130)	Depart Port of Portland for Portland State University (The Ondine, 1912 S.W. 6th)	
11:45 a.m. (1145)	Arrive at The Ondine	Contact: Jim Manning 229-3246
12:00 noon (1200)	Reception (30 min.)	
12:30 p.m. (1230)	Lunch at Portland State University Pres. Blumel and University officials	Contact: Jim Manning

1:45 p.m. (1345)	Load bus/limo for Oregon Health Sciences University 3181 S.W. Sam Jackson Park Rd.	
2:00 p.m. (1400)	Arrive Oregon Health Sciences University - Baird Hall - Adm. Bldg. Tour and briefing	Contact: Dr. Laster (Carol) 225-8252
3:30 p.m. (1530)	Load bus/limo for City Hall	
3:45 p.m. (1545)	Depart for City Hall 1120 S.W. 5th	
4:00 p.m. (1600)	Arrive City Hall Greetings by Mayor Ivancie  Presentation by Portland Development Commission	Contact: Walt Daggett (Mayor's Office) 248-4125 Contact: Betsy Radigan (PDC) 796-5318
4:15 p.m. (1615)	Media Group walks to KOIN TV (Ren/Interpreter/Darrel Buttice)	
4:30 to 5:30 p.m. (1630) to (1730)	Media Group only, tour KOIN-TV (Ren/Interpreter/Darrel Buttice)	Contact: Howard Kennedy Station Manager 243-6666
5:00 p.m. (1700)	Load bus/limo to return to Red Lion/Lloyd Center	
5:30 p.m. (1730)	Media Group Departs for Red Lion by taxi	
5:30 p.m. (1730)	Arrive Red Lion/Lloyd Center	
6:00 p.m. (1800)	Load bus/limo for Atwater's	
6:15 p.m. (1815)	Depart for Victory Bros. dinner at Atwater's Restaurant, 30th floor, U.S. Bancorp Tower, 111 SW 5th Ave.ue	Contact: Henry Tsui 228-2492
6:30 p.m. (1830)	Arrive Atwater's - dinner	
9:30 p.m. (2130)	Load bus/limo for return to Red Lion/ Lloyd Center	
9:45 p.m. (2145)	Arrive Red Lion/Lloyd Center	

SATURDAY 1 DECEMBER 1984

6:45 a.m. (0645)	Wake-up call	
7:30 a.m. (0730)	Breakfast available Weidler Room	
8:15 a.m. (0815)	Load Bus	
8:30 a.m. (0830)	Depart for Columbia Gorge tour Out Banfield Freeway to Interstate 84 toward The Dalles (Doug Frengle on bus)	Contact: Nancy Goss/ 241-8383
9:15 a.m. (0915)	Arrive Multnomah Falls; tour falls	
9:40 a.m. (0940)	Load Bus	
9:50 a.m. (0950)	Depart for Bonneville Dam	
10:00 a.m. (1000)	Arrive Bonneville Dam Tour dam and fish hatchery	Contact: Colonel Friedenwald 374-8820
11:15 a.m. (1115)	Load Bus	
11:30 a.m. (1130)	Depart for Columbia Gorge Hotel	
12:00 p.m. (1200)	Arrive Columbia Gorge Hotel Lunch - Hosted by Mid Columbia Marketing	Contact: Geoff Moore/ Glen Bridges 386-5566 (Columbia Gorge Hotel)
1:30 p.m. (1330)	Load Bus	
1:45 p.m. (1345)	Depart for Timberline Lodge	
2:45 p.m. (1445)	Arrive Timberline Lodge Tour and briefing of lodge	Contact: Dick Kohnstamm 226-7979 (Timberline Lodge)
3:45 p.m. (1545)	Load bus	
4:00 p.m. (1600)	Depart Timberline Lodge for Red Lion/Lloyd Center	

5:30 p.m. (1730)	Arrive Red Lion/Lloyd Center	
6:00 p.m. (1800)	Gather in lobby to load bus	
6:15 p.m. (1815)	Load bus/limo - Dinner	
6:30 p.m. (1830)	Depart for Chinese Community Dinner Tuck Lung Restaurant 140 N.W. 4th Avenue	
6:45 p.m. (1845)	Arrive Tuck Lung Restaurant	Contact: Dr. Khoo 777-8555
7:00 p.m. (1900)	Dinner - Sponsored by Chinese Community	
9:30 p.m. (2130)	Load bus/limo	
9:45 p.m. (2145)	Depart for Red Lion/Lloyd Center	
10:00 p.m. (2200)	Arrive Red Lion/Lloyd Center	

SUNDAY 2 DECEMBER 1984

6:45 a.m.. (0645)	Wake-up call	
7:30 a.m. (0730)	Luggage out/Buffer Breakfast Hawthorne Room	
8:15 a.m. (0815)	Meet in Lobby for bus departure	Contact: Jo Morgans
8:30 a.m. (0830)	Depart for Newport Oregon Coast Sightseeing Tour (on bus: Jo Morgans)	Contact: R.C.A. Moore/ Jack Palmer Port of Newport
12:00 noon (1200)	Arrive - Oregon Marine Science Center Marine Science Center Dr. Newport, Oregon	Contact: Dr. Lavern Weber 867-3011
12:00 to 1:00 p.m. (1200) to (1300)	Lunch Marine Science Center Sponsored by Port of Newport and Newport Chamber of Commerce	
1:00 to 2:00 p.m. (1300) to (1400)	Tour Oregon Marine Science Center	
2:10 p.m. (1410)	Load Bus	

2:30 p.m. (1430)	Depoe Bay Fish Company Fish Processing Tour 617 S.W. Bay Blvd. Newport	Contact: Jerry Bates 265-8333
4:00 p.m. (1600)	Depart for Eugene	
6:00 p.m. (1800)	Arrive Hilton Hotel - Eugene 66 E. 6th Ave. Eugene, Oregon Met by Eugene China Committee	Contact: Sheri Sahr 484-1314
7:00 p.m. (1900)	Press Conference - Full Delegation Hilton Hotel Lobby	Contact: Sheri Sahr 484-1314
7:30 p.m. (1930)	Dinner - Hilton Hotel Bloch Room Mayor Eugene - Mayor Springfield (other Civic Leaders)	

MONDAY 3 DECEMBER 1984

6:15 a.m. (0615)	Wake up call for Delegation	
7:00 a.m. (0700)	Breakfast - Hosted by University of Oregon and Lane Community College - Hilton Hotel Studio B and C Eugene, Oregon	
7:50 a.m. (0750)	Prepare for bus Departure to Albany	Contact: Clarence Parker
8:00 a.m. (0800)	Leave for Albany Area (on bus: Jo Morgans)	
8:45 a.m. (0845)	Arrive Normarc, Inc. 3280 Highway 34 Tangent, Oregon 97389	Contact: Joe Jacob, Mgr 926-5801
8:50: to 9:05 a.m. (0850) to 0905)	Briefing on area at Normarc, Inc.	
9:05 to 10:10 a.m. (0905) to (1010)	Seed Industry Presentation followed by tour of Normarc, Inc.	
10:10 a.m. (1010)	Load bus for tour - National Fruit Canning Co. 745 - 30th S.W. Albany, Oregon	

10:25 to 10:55 a.m. (1025) to (1055)	Tour repack operation at National Fruit	Contact: Wes Rosen- bach Plant Mgr. 928-3306
10:55 a.m. (1055)	Load bus - transfer east on Pacific Blvd. to I-5 - North to Jefferson Interchange - to Plywood Components - just west of I-5	
11:15 a.m. (1115)	Tour of Plywood Components Plant 6523 Old Salem Rd. N.E. Albany, Oregon	Contact: Bob Headrick Pres/Gen Mgr 928-1691
12:00 noon (1200)	Load bus for transfer to luncheon - Takeena Lodge	
12:10 to 1:30 p.m.	Lunch - Sponsored by Albany Chamber of Commerce - Takeena Lodge 1212 S.E. Price Road Albany, Oregon 97321	Contact: Judith Chaffin 926-6031
1:30 p.m. (1330)	Load bus	
1:35 p.m. (1335)	Depart for Corvallis	
2:00 p.m. (1400)	Greetings from President John V. Byrne Administrative Services Building, Room 622D (O.S.U. overview, information handouts in Chinese)	
	Presentations from:	
	Dr. Wilson Foote, Agricultural Experiment Station	
	Dr. Perry Brown, College of Forestry	
	Dr. John Fryer, College of Science (fisheries research)	
3:30 p.m. (1530)	Depart for Philomath, for tour at Northside Lumber Co. Junction Hwys. 34 & 20 Philomath, Oregon 97370	Contact: Ben Bedding- field, Sales Mgr. Production Coordinator 929-2525



3:30 p.m. (1530)	Depart for Hewlett Packard tour (2 people) 1000 N.E. Circle Blvd. Corvallis, Oregon	Contact: Jerry Fisher 752-2000
5:00 p.m. (1700)	Depart for Country Kitchen Motel 800 N.W. 9th Corvallis, Oregon 97330 Rest time before dinner	Contact: Richard Cram Owner 753-7326
6:45 p.m. (1845)	Depart Motel for Toa Yuen Restaurant 935 N. 9th Corvallis, Oregon 97330	
7:00 p.m. (1900)	Dinner at Toa Yuen Restaurant hosted by Corvallis Area Chamber of Commerce	Contact: Peter Wu 752-6242
9:30 p.m. (2130)	Depart for Eugene	

TUESDAY 4 DECEMBER 1984

6:45 a.m. (0645)	Wake up call to delegation	
7:30 a.m. (0730)	Breakfast followed by Eugene/ Springfield Metro Development Corporation - Briefing Hilton Hotel Wilder Room	Contact: Allen Struthers 485-0717
9:00 a.m. (0900)	Briefing ends	
9:15 a.m. (0915)	Bus departs for the University of Oregon.	
9:30 a.m. (0930)	Delegation arrives at University of Oregon.	
11:00 a.m. (1100)	Governor Hu Ping leaves for TV segment at KEZI tele- vision. Live interview with Sharon Posner, 2225 Coburg Road, Eugene, Oregon 97401	
11:15 a.m. (1115)	Delegation departs University of Oregon for Hilton.	
11:30 a.m. (1130)	Delegation arrives at Hilton.	
12:00 noon (1200)	Delegation lunch sponsored by Willamette Valley World Trade/Willamette World Affairs Council, Hilton, O'Neill Room.	
1:45 p.m. (1345)	Lunch is completed. Delegation prepares to board buses for tour.	

2:00 p.m. (1400) Buses depart for tours. Delegation will be given the choice of two tours. Tour A: West Eugene) Cuddeback Lumber - sawmill with equipment and technology appropriate to the Chinese needs. Pierce Corporation, manufacturer of irrigation equipment that is very involved in the export market and utilizes offshore manufacturing. Chef Francisco, processor and packaging of frozen foods. Travel time between each of these facilities is approximately five minutes. Tour B: (Springfield) KMTR television station. Oregon Aqua Foods processor of salmon.

4:30 p.m. (1630) Tours return to Hilton.

4:50 p.m. (1650) Delegation meets in lobby for tour of Hult Center.

5:20 p.m. (1720) Delegation completes the Hult tour and is led into Hult Foyer for reception by cities of Eugene and Springfield.

6:30 p.m. (1830) Reception ends.

7:00 p.m. (1900) Delegation at banquet - Hilton - O'Neill/Williams Room  
Sponsored by Eugene/Springfield Chamber of Commerce  
City of Eugene - City of Springfield and Lane County

WEDNESDAY 5 DECEMBER 1984

6:00 a.m. (0600) Wake up call to delegation.

6:30 a.m. (0630) All luggage inside rooms. Hotel will pick up and load onto delegation bus.

6:30 a.m. (0630) Continental breakfast is available for those who desire. Studio B & C room.

7:30 a.m. (0730) Delegation boards bus for Salem.

7:45 a.m. (0745) Delegation departs

9:00 to 9:30 a.m.  
(0900) to (0930) Tour of Capitol

9:30 to 9:50 a.m.  
(0930) to (0950) Governor's Ceremonial office

10:00 to 10:15 a.m.	Welcome: Atiyeh/Hu (Hearing Room C) Business Exchange Session	
10:15 to 10:30 a.m. (1015) to (1030)	Prospects for PRC/Oregon Trade: JCA	
10:30 to 11:15 a.m. (1030) to (1115)	Presentation of Specific Projects: Fujian Delegation	
11:15 to 11:45 a.m.	Question & Answer	
11:45 a.m. (1145)	City of Salem Representatives Greet Fujian Delegation at Capitol	
12:00 noon (1200)	Board bus (Jo Morgans on bus)	
12:10 p.m. (1210)	Arrive Willamette University Student Center Lunch hosted by Willamette University	Contact: Jerry Whipple, Vice President
1:30 p.m. (1330)	Board bus	
1:40 p.m. (1440)	Arrive Siltec tour - Silicon Division 1351 Tandem Ave. N.E. Salem, Oregon 97303	Contact: Al Ozias, Mgr. 371-0042
3:00 p.m. (1500)	Board bus	
3:10 p.m. (1510)	Arrive Salem Equipment Inc. 3371 D Street N.E. Salem, Oregon	Contact: Lewis Judson, Pres. 581-8411
4:00 p.m. (1600)	Board bus	
4:15 p.m. (1615)	Arrive Chumaree Comfortel 3301 Market N.E. Salem, Oregon	Contact: Clarence Parker
6:00 p.m. (1800)	Reception Chumaree Comfortel	
7:00 p.m. (1900)	Dinner - Sponsored by Salem Equipment Inc. Governor Atiyeh in attendance	
9:30 p.m. (2130)	Depart for Red Lion/Lloyd Center Portland	
11:00 p.m. (2300)	Arrive - Red Lion/Lloyd Center	Contact: Patty McWayne/ Joyce Hollingsworth 229-5625

THURSDAY 6 DECEMBER 1984

6:15 a.m. (0615)	Wake-up call	
7:00 a.m. (0700)	Breakfast available - Hawthorne Room	
7:50 a.m. (0750)	Load bus/limo (Tektronix representative on bus)	
8:00 a.m. (0800)	Depart for Tektronix via Washington County Tektronix Industrial Park, Beaverton	
8:50 a.m. (0850)	Arrive Tektronix Tour and briefing	Contact: Tom Williams 643-8145
9:50 a.m. (0950)	Load bus/limo; depart for Nike 3900 S.W. Murray Road Beaverton, Oregon	
10:00 a.m. (1000)	Arrive Nike Tour/briefing/lunch	Contact: Elaine Tan 641-6453
1:45 p.m. (1345)	Load bus/limo	
2:00 p.m. (1400)	Depart for Washington Square 9585 S.W. Washington Square Road (west side TriMet entrance)	
2:30 p.m. (1430)	Arrive Washington Square Tour (Briefing - Nordstrom's - Sunken Court) Shopping	Contact: Elizabeth Hendricks 639-8860
3:45 p.m. (1545)	Load bus/limo	
4:00 p.m. (1600)	Depart for Red Lion/Lloyd Center	
4:30 p.m. (1630)	Arrive Red Lion/Lloyd Center	
5:00 p.m. (1700)	Load bus/limo	
5:15 p.m. (1715)	Depart for Ambassadors/Chamber of Commerce Reception - Richards 1st Interstate Tower 1300 S.W. 5th, 21st floor	
5:30 p.m. (1730)	Arrive at Richards's 5th Avenue	Contact: Betsy Radigan 796-5318

7:15 p.m. (1915)	Load bus/limo	
7:30 p.m. (1930)	Depart for Memorial Coliseum (Trail Blazer game) 1401 N. Wheeler	
7:45 p.m. (1945)	Arrive Memorial Coliseum	Contact: Sam Anderson Nancy Goss 241-8383
9:30 p.m. (2130)	Game ends	
9:45 p.m. (2145)	Tour locker room/meet players	Contact: Marilyn Culp
10:15 p.m. (2215)	Load bus/limo	
10:30 p.m. (2230)	Depart for Red Lion/Lloyd Center	
10:45 p.m. (2245)	Arrive Red Lion/Lloyd Center	

FRIDAY 7 DECEMBER 1984

6:30 a.m. (0630)	Wake up call	
7:00 a.m. (0700)	Baggage call	
7:30 a.m. (0730)	Meet in lobby for departure	Contact: Faye Harper Port of Port- land 231-5000
7:45 a.m. (0745)	Delegation loads bus for: Official Party - Media Group Chinese hosted breakfast Chang's Yang Tze Restaurant 3rd Floor Galleria Hosted by World Affairs/Northwest China Council	Contact: Charlotte Kennedy 241-0218
8:00 a.m. (0800)	Bus arrives - Breakfast Corner of Park & Alder Official Party - Media Group	
8:15 a.m. (0815)	Economic Study Group arrives U. S. Bank Oak Street Entrance 2nd Floor Plaza	Contact: Wen Chen

8:15 a.m. (0815)	Breakfast for sponsors and Economic Study Group Executive Dining Room Hosted by U. S. Bank	
8:45 a.m. (0845)	Media Group leaves restaurant Oregonian Tour	Contact: Steve Carter 221-8142
9:00 a.m. (0900)	Economic Study Group/Sponsor breakfast concludes	
9:15 a.m. (0915)	Sponsor meeting begins Economic Study Group Conference Rooms A & B	
10:00 a.m. (1000)	Governor Hu and group picked up at Galleria	
10:10 a.m. (1010)	Governor Hu Ping/Official Party arrive U.S. Bank Oak Street entrance taken to 37th Floor to meet with John Elorriaga	Contact: Wen Chen
10:15 a.m. (1015)	Economic Study Group Coffee Break	
10:30 a.m. (1030)	Meeting convenes John Elorriaga/Official Party Economic Study Group	
10:30 a.m. (1030)	Sponsors meeting resumes	
11:00 a.m. (1100)	Bus picks up media group at Oregonian	
11:30 a.m. (1130)	Meeting ends	
11:40 a.m. (1140)	Load bus/limo	
11:50 a.m. (1150)	Depart for Chinese delegation hosted lunch	
12:00 noon (1200)	Arrive at delegation hosted lunch Tuck Lung Restaurant 140 N.W. Fourth Avenue Portland, Oregon	
12:15 to 2:30 p.m.	Return Banquet sponsored by Gov. Hu Ping and Delegation	

2:30 p.m. (1430)	Lunch concluded	
2:45 p.m. (1445)	Load bus for downtown sightseeing and airport	Contact: Sam Anderson
3:45 p.m. (1545)	Arrive airport	Contact: George Nakata 231-5000
4:00 p.m. (1600)	Goodbye in Sky Chef V.I.P. Room Governor - Hosting Committee - P.R.C. Mission Delegation	
5:00 p.m. (1700)	Depart for Los Angeles AirCal Flight #510 (one stop - San Jose)	Contact: AirCal
7:59 p.m. (1959)	Arrive Los Angeles	
8:30 p.m. (2030)	Depart airport Gray Lines bus	Contact: Gwen Myles (213) 481-8400
10:00 p.m. (2200)	Arrive Disneyland Hotel	Contact: Linda McCoy (714) 778-6500

SATURDAY 8 DECEMBER 1984

6:30 a.m. (0630)	Wake up call	
7:30 a.m. (0730)	Breakfast - Poppy Room	
8:30 a.m. (0830)	Depart Disneyland Hotel by Gray Lines Sightseeing - Tour: Beverly Hills, Hollywood, Rodeo Drive, Olvera Street, Japantown, Manns Chinese Theatre	
12:00 noon	Return to Hotel - Lunch Poppy Room	
2:00 to 7:00 p.m.	All day Passport to Disneyland. Free transfer to and from park until closing	
7:30 p.m. (1930)	Dinner - Poppy Room (order from menu)	

SUNDAY 9, DECEMBER 1984

6:00 a.m. (0600)	Wake up call	
6:30 a.m. (0630)	Breakfast - Poppy Room	
7:30 a.m. (0730)	Gray Line bus transfer to airport	
9:55 a.m. (0955)	Four passengers (Hu Ping, Zhuang Nanfan, Wei Lisheng, Chen Lianzhen) leave Los Angeles via Japan Airlines, Flight 65. Stop in Tokyo en route. Arrive Hong Kong, December 10 at 7:10 p.m.	Contact:
10:30 a.m. (1030)	Remaining Party plus Yang Zong Liang	Contact:
11:41 a.m. (1141)	Depart Los Angeles via Air Cal #763	AirCal
1:35 p.m. (1335)	Arrive San Francisco - non-stop	
	13 passengers depart San Francisco via CAAC #982, Coach Class 747 Jet - Arrive Shanghai 6:20, December 10, 1984	
4:05 p.m. (1605)	Mr. Ren - Return Portland United Flight #1278	
5:40 p.m. (1740)	Arrive Portland	



*The Honorable and Mrs. Victor Atiyeh  
cordially invite you to join them at a  
Governor's Reception and Dinner  
honoring the Fujian Province Delegation  
from the People's Republic of China  
Thursday, November 29, 1984 at 7:00 p.m.  
Red Lion Ballroom  
The Red Lion, Jantzen Beach  
Portland, Oregon*

*RSVP (503) 229-5625  
Reply Card Enclosed*

*\$35.00*

GOVERNOR'S FUJIAN DINNER

NOVEMBER 29, 1984

6:50 - 7:30

GOVERNOR'S RECEPTION IN EXECUTIVE SUITE 206  
(SEATTLE SUITE) FOR DELEGATION AND SELECTED  
HOSTS.

7:30

GOVERNOR AND DELEGATION LEAVE EXECUTIVE  
SUITE AND GO TO RED LION BALLROOM FOR  
RECEPTION WITH GUESTS.

TOM KENNEDY MAKES INTRODUCTION OF GOVERNOR  
AND DELEGATION ARRIVAL.

8:00

DINNER - RED LION BALLROOM.

HEAD TABLE IS SEATED.

GOVERNOR WELCOMES EVERYONE AND INTRODUCES  
THE HEAD TABLE.

DINNER.

AFTER DINNER

GOVERNOR PROPOSES A TOAST TO THE DELEGATION  
AND  
INTRODUCES DELEGATION AND HAVE THEM STAND.

GOVERNOR INTRODUCES HIS "CHINA COMMITTEE",  
THANKS THEM FOR ASSISTING WITH ARRANGEMENTS  
FOR THE ITINERARY OF THE DELEGATION WHILE  
THEY ARE IN OREGON.

HAVE CHINA COMMITTEE STAND (LIST OF CHINA  
COMMITTEE IS PROGRAM INSERT)

GOVERNOR THANKS OFFICIAL SPONSORS FOR  
DONATING TIME AND MONEY FOR THE DELEGATION  
VISIT. SPONSORS ARE LISTED ON BACK OF  
PROGRAM. NO NEED TO HAVE THEM STAND OR  
INTRODUCE INDIVIDUALLY - JUST MENTION NAMES  
ON PRINTED PROGRAM.

*THANKS CAROL / Protocol Comm.  
Economic Develop. Comm. members & STAFF*  
GOVERNOR TALKS BRIEFLY ABOUT VISITING FUJIAN  
PROVINCE.

GIVE GIFT AND INTRODUCE GOVERNOR HU FOR HIS  
REMARKS.

PAGE THREE - GOVERNOR'S FUJIAN DINNER

*Crowd 700 weeks  
into the seven days / Producing  
nice sites*  
*TD ASST TO GOV. HU  
& DELEGATION FROM  
FUJIAN PROVINCE*

ENTERTAINMENT

GOVERNOR INTRODUCES ST. MARY OF THE VALLEY  
HIGH SCHOOL FOLK SINGER AND HANDBELL CHOIR.  
(BEAVERTON)

(THEY HAVE THEIR OWN M/C). THE PROGRAM  
WHICH WILL BE AT EACH PLACE IS ATTACHED.

ADJOURNMENT

Mrs. Ivancie

Mayor Ivancie

Wen Fushan (One Foo Shawn)  
(Chairman One)

Maria Fulkerson *ASSIST V.P. MAJOR OFFICE U.S. NATIONAL*

Governor Atiyeh

Governor Hu Ping (Hoo Ping)  
(Governor Hu)

Mrs. Atiyeh

*MR. HWONG*  
~~Huang Jianhua~~ (Hwong Jee-Yen Wah)  
~~(Mr. Wong)~~

Tom Kennedy

*REP. D. M. 1982*

Mrs. Kennedy

HEAD TABLE SEATING  
Governor's Dinner  
November 29, 1984

## FUJIAN DELEGATION

### OFFICIAL PARTY

GOVERNOR HU PING

WEN FUSHAN

ZHUANG NANFAN

TIAN YOU

WEI LISHENG

CHEN LIANZHEN

GOVERNOR HOO (HOO PING)

CHAIRMAN ONE (ONE FOO SHAW')

SECRETARY JWANG (JWANG NAN FAN)

DIRECTOR TEE YEN (TEE YEN YO)

DIRECTOR WAY (WAY LEE SHUNG)

SECRETARY CHUN (CHUN LEE YEN JUN)

### ECONOMIC STUDY GROUP

ZHANG RUIYAO

HUANG WENLIN

TONG WANHENG

ZHANG JIANMIN

LI YUN HUA

DIRECTOR JANG (JANG RAY YOW)

DIRECTOR HWANG (HWANG ONE LIN)

DIRECTOR TOONG (TOONG WON HUNG)

DIRECTOR JANG (JANG JEE-YEN MIN)

DEPUTY LEE (LEE YUN WAH)

### MEDIA GROUP

WANG ZHONGSHEN

LIN BEN

CUI BAOZHANG

RAO XIFAN

GUO YONGCHENG

HUANG JIANHUA

CHAIRMAN WONG (WONG JOONG SHUN)

CHIEF LIN (LIN BUN)

DIRECTOR TSWAY (TSWAY BOW JANG)

DIRECTOR RAO (RAO SHE FAN)

DIRECTOR GOW (GOW YOONG CHUNG)

MR. HWONG (HWONG JEE-YEN WAH)

### OTHER

LIN XING

SHANG HENGMING

GAO YOUNIAN

YANG ZONG LIANG

MR. LIN (LIN SHING)

MR. SHONG (SHONG HUNG MING)

CONSUL GENERAL GOW (GOW YO NEE YEN)

CONSUL YOU (YOU DZOONG LEE ONG)



INTERNATIONAL TRADE DIVISION

*Economic Development Department*

921 S.W. WASHINGTON ST., PORTLAND, OREGON 97205, USA PHONE: (503) 229-5625 TELEX: 360382

FUJIAN DELEGATION VISIT - OREGON

November 29 - December 7, 1984

OFFICIAL DELEGATES

GOVERNOR HU PING

Born in Zhejiang Province in July, 1930. Graduated from the Provincial Industrial University in Suzhou, Jiangsu. Previously Director, Fujian Planning Commission, Vice Governor of Fujian, and Vice Governor dealing with day to day affairs.

WEN FUSHAN

Born in Shanxi Province in December 1917. Graduated from Taiyan Teachers' College, Shanxi. Previously Vice Governor of Fujian. Is presently the Advisor of Fujian Provincial People's Government, President, Chinese People's Association for Friendship with Foreign Countries, Fujian Branch.

ZHUANG NANFAN

Born in Fujian in December 1929. Previously Secretary General of The Youth Federation of Zhangzhou, Director of Longxi Prefecture Office of Fujian Provincial Students' Union, Secretary General of Physical Federation of Longxi Prefecture and Director of General Office of Fujian Provincial People's Government. He presently holds the position of Deputy Secretary General of the General Office of Fujian Provincial People's Government.

TIAN YOU

Born in Shanghai in November 1924. Graduated in summer of 1948 from the Economic Department of Sant, John University in Shanghai. Previously was a teacher and researcher at the Research Institute of International Affairs under the Foreign Ministry, First Secretary and Counsellor in the Chinese Liaison Office and the Chinese Embassy to the U.S. from May 1973 to August 1980. Presently he is the Director of Fujian Foreign Affairs Office.



PRESIDENTS AWARD  
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WEI LISHENG

Born in Fujian in June 1936. Graduated from Fujian Provincial Business Training School in 1953. Previously Section Chief of Fujian Business Department, Secretary of Fujian Provincial Committee of C.P.C. Deputy Section Chief of Fujian Provincial People's Government. Is now the Deputy Director of Fujian Commission of Foreign Economic Relations and Trade.

CHEN LIANZHEN

Born in Fujian Province in October 1952. Graduated from the History Department of Xiamen University. He is presently Secretary of the General Office of Fujian Provincial People's Government with a rank of Deputy Section Chief.

ECONOMIC STUDY GROUP

ZHANG RUIYAO

Age 48. Graduated from Chinese People's University specializing in Civil Economic Planning. Worked in State Planning Commission. Worked in Fujian Planning Commission since 1963. Presently the Deputy Director of the Commission, Economist and President of Planning Economy Research Institute.

HUANG WENLIN

Born in Fujian in August 1934. Previously worked in Township and Prefecture Government. From 1976, worked as Secretary, Vice Section Chief and Section Chief of Economic Commission. Now, Deputy Director of the Commission.

TONG WANHENG

Born in Fujian in 1937. Received higher education of agriculture and animal husbandry since 1955. Previously assistant teacher of Fujian agricultural college and carrying out research and investigation work in countryside for a long period. In 1972 took charge of the administrative and technological management of animal husbandry under Fujian agricultural department. After 1978, Secretary, Deputy Chief of Economic Planning Section. Presently Deputy Director of Fujian Agricultural Commission, Vice Chairman of Board of Fujian Research Center of Rural Development, in charge of economic development, coordination of agriculture, factory, animal husbandry and aquatic industry.



ZHANG JIANMIN

Born in Shandong in 1928. Has worked in the Finance Department since 1949 as head of the General Affairs Division, Vice Section Chief of Budgeting and is Deputy Director of Fujian Finance Bureau.

LI YUN HUA

Born in Fuqing County, Fujian in August 1932. Graduated from Finance and Economy College of Fujian. Previously Section Chief, Manager of Fujian General Merchandise Corporation and Fujian Textile Corporation, Fujian Light Industry Import and Export Corporation, Fujian Packing Import and Export Corporation. Present post is Deputy General Manager of Fujian Foreign Trade Corporation.

PRESS DELEGATES

WANG ZHONGSHEN

Born in 1928. 1947-1951 Assistant Editor and Editor of Jiaodong Daily. Since 1952, Deputy Director of Rural Section of Fujian Daily. Present post is Chairman of Fujian Journalist Association.

LIN BEN

Born in 1928. Before June 1949, studied in Chinese Language Department of Fudan University, Shanghai. From June 1949, worked as Reporter, Editor, Section Chief, Director of Agriculture Department for "Fujian Daily." Is presently Deputy Chief Editor of "Fujian Daily."

CUI BAOZHANG

Born in 1929 and graduated from Hydraulic Secondary School in 1946. In the summer of 1947, studied in Hydraulic Department of Henan University. Beginning from the summer of 1948, worked as reporter in Zhongnan General Branch of Xinhua News Agency, Editor-in-Chief of Henan branch. Presently is Director of Xinhua News Agency, Fujian branch and is Deputy Director of Fujian Association of Journalists.

RAO XIFAN

Born in 1956. Graduated from Journalist Department of Jinan University in 1982. From September of 1982 has been working in the Fujian Television Station. Is presently the Deputy Director of Social Education Section of Fujian Television Station.

GAO YONGCHENG

Born in 1954. Graduated from Beijing Broadcasting College in August 1983. Since September 1983 he has been working at Fujian People's Radio Broadcasting Station. Presently is the Director of Industrial and Commercial Section of Fujian Television Station.

HUANG JIANHUA

Born in Shanghai in 1954. Graduated from Fuzhou University in August 1981 and has been employed in the Foreign Affairs Office as Interpreter since then.

CHINA COMMITTEE

Governor Atiyeh's Committee for  
Fujian Delegation Oregon Visit

Les Wierson, Chairman  
CH2M Hill International

Samuel L. Anderson  
Bauer, Winfree, Anderson,  
Fountain and Schaub

Floyd Bennett  
John Metchan  
First Interstate Bank

Bill Campbell  
Lindsay, Hart, Neil and Weigler

David Chang  
Nike

Elaine Tan  
Nike

K.T. Chong  
Henry Tsu  
Vicwood U.S.A. Corp.

Darrell Buttice  
Port of Portland

Howard Cicon  
Lamb-Weston, Inc.

Daniel T. Driscoll  
Tektronix

Dr. Joseph M. Ha  
Lewis and Clark College

Blake Hering  
Atlas Steamship Company

Don Jenkins  
Northwest China Council

Jim Manning  
International Trade & Commerce Inst.

Ken Meier  
Department of Agriculture

George Nakata  
Port of Portland

Allen B. Struthers  
U.S. Trading Company, Inc.

Larry Wolfard  
Pacific Northwest Bell

Senator Mae Yih

Oregon Economic Development Staff Support

Douglas Frengle

Jo Morgans

Patty McWayne

Joyce Hollingsworth

Clarence Parker

# Sponsors

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CH2M Hill  
CRS — Serrine  
First Interstate Bank  
H. Bowen Company Inc.  
Hilton Hotel  
Hub, Tour and Travel  
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International Trade & Commerce Institute  
Portland State University  
Jones Stevedoring  
Kell, Alterman & Runstein, Attorneys at Law  
Key Technology, Inc.  
Lindsay, Hart, Neil & Weigler, Attorneys at Law  
Louisiana Pacific  
Mid Columbia Marketing  
Mr. & Mrs. YIH  
Newport Chamber of Commerce  
Nike  
Normarc, Inc.  
North Pacific Lumber Company  
Northside Lumber  
Northwest Natural Gas  
Northwest Strategies  
Oregon Economic Development Dept.  
Pacific Commercial, Inc.  
Pacific Northwest Bell  
Pendleton Woolen Mills  
Port of Newport  
Portland General Electric  
Port of Portland  
Premier Gear and Machine Works, Inc.  
Red Lion Inn  
Reidel International  
Salem Equipment  
Schwabe, Williams, Wyatt  
Tektronics  
Timfab Inc./Neal Engineering Associates  
The Hong Kong & Shanghai Banking Corporation  
U.S. National Bank  
Unicorn Travel  
United States Trading Company, Inc.  
U.S. World Trade  
Vickwood Corporation

# Fujian Province Delegation

福建省访问团

November 29 - December 7, 1984

1984年11月29日 ~ 12月7日



# State of Oregon

俄勒冈州

Oregon-People's Republic of China trade totalled U.S. \$105 million in 1983; with exports to the P.R.C. amounting to U.S. \$89.3 million and imports from \$15.7 million. The top five exports that moved through Oregon ports to the People's Republic of China were in order of rank; 1) logs (U.S. \$55.4 million), 2) unwrought aluminum (U.S. \$20.2 million), 3) kraft linerboard (U.S. \$5.3 million), 4) soda ash (U.S. \$4.6 million), and 5) lumber (U.S. \$2.3 million).

The top five imports from the People's Republic of China that moved through Oregon ports were: 1) gasoline (U.S. \$7.4 million), 2) footwear (U.S. \$1.6 million), 3) mushrooms (U.S. \$746,000), 4) gloves (U.S. \$733,000), 5) nails, brads, screws and bolts (U.S. \$557,000).

STATE DINNER  
Red Lion Inn  
November 29, 1984

Folk Singers:

- It's A Small World . . . . . Arr. Muller  
Daybreak . . . . . Arr. Metis  
It's The Most Wonderful Time  
Of The Year . . . . . Arr. Ades  
Winter Wonderland . . . . . Arr. Trinkaus

Handbell Choir:

- O Tannenbaum . . . . . Arr. Garee  
Joy To The World . . . . . Arr. Garee  
Canticle Of Hope . . . . . Dobrinski  
Trepak . . . . . Tchaikovsky

(The four-octave Schulmerich Handbells were donated to St. Mary of the Valley High School in 1975.)

我们今晚的娱乐节目是由圣玛利女子中学的民歌队及手铃队提供。圣玛利是一间私人开办的女子高中，当完成高中课程后可以进入大学，这所学校现有学生320名。

民歌队及手铃队每年除参加几个音乐会表演外，还常被邀请在婚礼、市民集会及各种社团的典礼中表演，她们曾经去狄士尼乐园、三藩市唐人街及西雅图中心表演，此外手铃队更在电视台及电台广播节目中演奏。

这些学生是由朱莉安娜小姐领导，今晚她们觉得既对各位表演而感到光荣及高兴。

现在，我将仪式的程序交回给  
主持人——雅拉歌氏小姐

FUJIAN PROVINCE DELEGATION VISIT  
11/29/84 - 12/7/84

GIFT PRESENTATIONS

1. 11/29/84 - ON ARRIVAL PORT OF PORTLAND WILL PRESENT ALL OF THE DELEGATION WITH ROSES AT THE GATE.
  2. 11/29/84 - CHINESE BRIEFING AT RED LION/LLOYD CENTER 4:00 - 5:00 - EACH OF THE DELEGATES WILL HAVE A PORTFOLIO FROM GOVERNOR ATIYEH AT THEIR TABLE.
  3. 11/29/84 - PRESIDENTIAL SUITE - RECEPTION BEFORE BANQUET GOVERNOR WILL PRESENT EACH OF THE DELEGATES WITH A "FRIENDSHIP PIN" - CROSSED CHINESE AND AMERICAN FLAG.
  4. 11/29/84 - GOVERNOR'S BANQUET. GOVERNOR ATIYEH WILL PRESENT GOVERNOR HU PING WITH A PLATTER FOR THE PEOPLE OF FUJIAN PROVINCE.
  5. 12/5/84 - GOVERNOR'S CEREMONIAL OFFICE 9:30 - GOVERNOR PRESENTS OFFICIAL PARTY WITH WRAPPED GIFT. GOVERNOR HU PING - PEN SET IN WOODEN BOX WITH PLATE FROM GOVERNOR ATIYEH.  
REMAINDER OF OFFICIAL DELEGATION - SINGLE PEN SET IN WOODEN BOX WITH PLATE FROM GOVERNOR ATIYEH.
- + GOVERNOR'S BLUE PIN IF NOT USED IN CHINA ON TRADE MISSION FOR REMAINDER OF DELEGATION.

JH

11/28/84